



**Tradex Insurance Holdings Limited**  
**Group Solvency and Financial Condition Report**

**For the year ended**  
**31 December 2016**

**Approved by the Board of Directors**

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## SUMMARY

Tradex Insurance Holdings Limited ('TIH') and subsidiary undertakings is an insurance Group ('the Group') with the only active entity in the Group being Tradex Insurance Company Limited ('the Company'), an insurer licenced in the United Kingdom.

This is a single SFCR that incorporates consolidated information at the level of the Group, and solo information for the Company ('Group Solvency and Financial Condition Report' or SFCR).

The purpose of this report is to satisfy the public disclosure requirements under the PRA rules and the Solvency II Regulations. The elements of the disclosure relate to business performance, governance, risk profile, solvency and capital management. This Group Solvency and Financial Condition Report is an amended version of the first report produced on 19 May 2017 under the regulations.

## REVIEW OF THE BUSINESS AND PERFORMANCE

The Group's underwriting performance follows that of the Company, the only insurance entity in the Group.

The Company continues to operate a specialist commercial motor business. Business underwritten in recent years has continued to perform well, particularly when compared to the overall motor insurance market. Claims ratios on recent underwriting years continue to perform significantly better than the market. There has been a significant strengthening of reserves across older underwriting years during the year, which has impacted upon the reported results.

The Company reviews its underwriting portfolio on a regular basis and has continued the trend from previous years of increasing its proportion of Motor Trade business written whilst reducing the amount of Taxi and Black Cab business (including taxi fleets). Pricing during the year remained competitive for Taxi and Black Cab business which, whilst profitable, is less so than Motor Trade business. Going forward, the Company intends to continue this strategy.

The Company introduced a new underwriting, claims and billing system in April 2016. This is a step change for the Company and is substantially improving workflows, controls and efficiency whilst providing enhanced real time data and management information. The system is beginning to allow for the reduced need for certain administrative tasks and is also further improving the efficiency with which brokers can transact business with the company.

During the year there have been a number of changes in the claims processes which are leading to further improvements and efficiencies in costs and the control of claims leakage. The Company instigated a review of legal support provided to claims and, as a consequence, there is now a wider panel of firms with a lower fixed fee arrangement in place. Greater emphasis has been placed on ensuring claims are processed quickly and efficiently, with success in reducing the number of open claims by the year end and subsequent reduction in the cost of claims settled. Other initiatives have included greater use of industry systems and organisations to manage better the progress of claims and use of credit hire.

In December 2016 the Company sold its wholesale (broking) business for a total consideration of £7.5m to Clegg Gifford & Co Limited. As a consequence of this sale, all of the Company's distribution activities will now be undertaken on a delegated authority basis. Alongside the sale of the business, the majority of underwriting and claims staff were also transferred to Clegg Gifford & Co Limited. This transaction will have a significant impact on the business in 2017 and future years, enabling it to concentrate on its core purpose of providing and managing insurance capacity.

The Company is confident that these changes, with the consequent reduction in expenses and efficiency savings, will enable it to return to profitability in 2017 and future years.

In March 2017 the Government announced a reduction in the Ogden rate. The Ogden rate is used by insurance companies and others to discount future costs such as long term care and the consequence of a reduction in the rate is that claims costs are likely to rise. The Company took immediate action to reduce the impact of such a change on its financial results. Immediate increases in premium rates were imposed on all business written from 20 March 2017 in

line with the rest of the market. The Company will continue to monitor the position but is confident that the rate increases imposed are sufficient to maintain future profitability.

The Government has announced a review into the methods used for setting the Ogden rate and the outcome is awaited with anticipation in the wider insurance market. The Company will ensure there is a prompt response to any further changes proposed.

Recent underwriting years have continued to be good profitable years and have performed well. However, the overall result for the year has been impacted by continued strengthening of reserves in respect of older years, including 2011, 2012 and 2013. It is anticipated that the 2016 underwriting year results will improve as the year is realised.

As noted above, the change in the Ogden discount rate is likely to lead to significant increases in certain claims. The Company has estimated the impact and has made appropriate provision based on those estimates for the impact on its reserves at 31 December 2016.

## GOVERNANCE

The Group relies on the Company's system of governance to fulfil its regulatory obligations.

The Company's Board of Directors have the responsibility to preserve the Company's entrepreneurial spirit, while at the same time ensuring that the principles of sound good governance are observed. The Company recognises the importance of strong corporate governance and has established a well-defined governance framework, system of control and committee structure.

The Company has adopted a "three lines of defence approach" with the first line of defence (Business Management) being responsible for the day to day management of risk and control within an agreed governance and risk framework; the second line of defence (Oversight) by the risk management function and compliance function providing independent oversight of the risk management activities of the first line of defence and the third line of defence, internal audit (outsourced to Mazars LLP) providing an independent challenge and feedback mechanism on the management of risk.

## RISK PROFILE

The Group's risk profile is the same as that of the Company.

Underwriting risk is the most significant risk faced by the Company, accounting for over 55% of the capital requirements. This is the risk that claims and related expenses are greater than expected and that the reserves and premiums are insufficient to cover those liabilities.

A significant proportion of underwriting risk is mitigated through extensive use of reinsurance arrangements. The Company had quota share reinsurance arrangements with New Re, Partner Re, R & V, Peak Re and Allianz, all highly rated reinsurers, in 2016. The Company is pleased to report that in the negotiations for the 2017 arrangements it has added Axis and Maiden Re to its quota share reinsurer panel on improved terms to the Company, bringing additional diversification under the new Solvency II regime. During the negotiations New Re decided not to accept the revised terms on offer and are therefore not included in the panel for 2017.

To reduce volatility arising from large losses, the company has chosen to mitigate any potential loss by purchasing a further layer on its Excess of Loss programme for 2017 down to £1m. Previously cover was purchased for losses in excess of £2m in 2016 and recent years.

During the year the Company purchased further Adverse Development Cover reinsurance to protect the 2007-2015 underwriting accounts from late development. This will reduce the impact of losses if they deteriorate materially from expectations.

The Company has continued to improve upon its case reserving and claims handling practices and as a result, claims development patterns have become more stable, which gives the company increased confidence in its reserving. The Company has made provision for future claims in consultation with its independent actuary. However, it should be

noted that there is inherent uncertainty in forecasting future claims and ultimate claims could be materially higher, or indeed lower, than that currently forecast.

## VALUATION FOR SOLVENCY PURPOSES

The starting point for valuation of assets and liabilities on a Solvency II basis for the Group and the Company is the UK GAAP values used in the preparation of its financial statements. Specific adjustments are made to the UK GAAP values where the Solvency II requirements differ from UK GAAP which follows the guidance issued by the Company's regulator, the Prudential Regulation Authority (PRA).

The main areas of difference between UK GAAP and Solvency II are in the valuation of technical provisions, associated reinsurance recoverables and related deferred taxation.

## CAPITAL MANAGEMENT

The Group and the Company are subject to insurance solvency regulations. These specify the minimum amount and type of capital that must be held in addition to its insurance liabilities. At 31 December 2015, under Solvency I regulations, sufficient capital resources, including subordinated debt, were held to meet its' capital requirements. From 1 January 2016, the Group and the Company have been subject to the new Solvency II regime and are making use of transitional provisions.

Following the strengthening of reserves during the year the Company felt it prudent to introduce £5m of additional subordinated debt capital in December 2016 to maintain its solvency position. However, after the year end the Company's regulator, the PRA, determined that the wording of the Subordinated Loan instrument was not fully compliant with the Solvency II regulations and that the £5m loan note was ineligible for inclusion within own funds Tier 2 capital. As a result, the Group's and Company's capital resources showed a deficit of £3.9m and £4.1m respectively against its capital requirement on a Solvency II basis at 31 December 2016 and the Group and Company have continued to make use of the transitional provisions available under Solvency II regulations for compliance with capital requirements. Including the Subordinated Loan Instrument, the Group and Company would have shown a surplus of capital resources against its capital requirement. This is after taking account of the impact of the additional reserves required for the change in the Ogden rate.

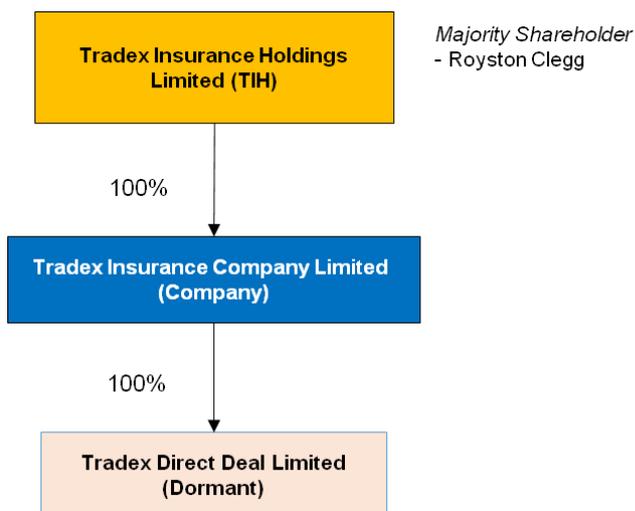
Whilst the Company had received legal advice that the Subordinated Loan Note complied with the Solvency II regulations at 31 December 2016, nevertheless the wording of the Subordinated Loan Note has subsequently been amended to the satisfaction of the PRA, so that from May 2017 it was available for inclusion within own funds Tier 2 capital for Solvency II purposes. Had the amended wording been in place for the year end the Group's and the Company's capital resources would have been in surplus against its capital requirement at that date. Plans are under way to ensure that the level of buffer above the capital requirements is further improved during the current year.

## A) BUSINESS AND PERFORMANCE

### A.1. BACKGROUND AND STRUCTURE

The principal activity of the Group is that of underwriting UK motor insurance. The Company, a subsidiary of TIH, underwrites substantial motor trade and taxi accounts, along with other mainly commercial motor lines of business. It also underwrites small liability and property accounts linked to the motor lines of business.

The structure of the Group at 31 December 2016 is shown below



Group undertakings	Country of Registration	Principal Activity	Percentage held 2016	Percentage held 2015
Tradex Insurance Company Limited	UK	Motor Insurance	100%	100%
Tradex Direct Deal Limited	UK	Dormant	100%	100%

TIH is a non-regulated holding company domiciled in the United Kingdom. The only activity within TIH is in relation to managing the investment in the Company.

Tradex Insurance Company Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This report covers the Group, identifying aspects relating to the Company and TIH separately, as appropriate.

The Group's Business Address and registered office is

3 Selsdon Way  
Isle of Dogs  
London E14 9GL

**A.1.1. REGULATOR**

The Group/Company supervisor can be contacted as follows:

Prudential Regulatory Authority  
Bank of England  
20 Moorgate  
London EC2R 8AH  
Tel: 0207 601 4878

**A.1.2. AUDITORS**

The statutory accounts are audited by PKF Littlejohn LLP who can be contacted as follows:

PKF Littlejohn LLP  
1 Westferry Circus  
Canary Wharf  
London E14 4HD  
Tel: 020 7516 2200

**A.1.3. SHAREHOLDERS**

The % shareholdings in TIH ordinary shares as at 31 December 2016 are summarised below:

Shareholder	% held
• Royston W Clegg	84.0
• Shirley A Bellamy	8.5
• Tradex Executive Pension Fund*	5.1
• Toby A Clegg	1.2
• Verity L Clegg	1.2

\* The beneficiaries of the Tradex Executive Pension Fund are Royston W Clegg and Shirley A Bellamy.

**A.2. UNDERWRITING PERFORMANCE**

The Group's underwriting performance follows that of the Company, the only insurance entity in the Group. The underwriting performance information given in this section is on the basis of UK GAAP (FRS 102 and 103).

All of the business risks and returns are within one business segment (i.e. general insurance business). The operations are materially within the United Kingdom. The split by line of business classes is disclosed below:

	Gross Premium Written £000	Net Underwriting Result £000
Motor Liability	101,357	(10,453)
Premises	1,771	1,517
Liability	2,903	984
Legal	(141)	(141)
	<u>105,890</u>	<u>(8,094)</u>

Recent underwriting years have continued to be good profitable years and have performed well. However, the overall result for the year has been impacted by continued strengthening of reserves in respect of older years, including 2011, 2012 and 2013. It is anticipated that the 2016 underwriting year results will improve as the year is realised.

Subsequent to the year end, the Government reduced the Ogden personal discount rate from 2.5% to negative 0.75%. This rate is used by the courts in England and Wales to calculate personal injury damages awards. The reduction in the discount rate will have the effect of increasing the cost of personal injury claims with a cost relating to loss of future earnings element, therefore also increasing the ultimate loss ratio for all business written up to the effective date. The estimated total net financial impact (before tax) of this change is £2.9m which has been included in the results above.

### A.3. INVESTMENT PERFORMANCE

TIH's investments comprise predominantly cash or cash equivalents. The income on these investments for the year ended 31 December 2016 has been immaterial.

The Company has a cautious investment strategy. The Company's investments and related income for the year ended 31 December 2016 is as follows:

	Value £000	Income £000
Property	4,130	85
Debt Securities and other Fixed Income Securities	8,083	204
Deposits with Credit Institutions	5,065	293
Cash	10,049	73
	27,327	655

Investment management expenses amounted to £45k for the year ended 31 December 2016.

The property is mainly held for own use. This was revalued at the year-end resulting in a gain of £430k that was credited to the revaluation reserves.

### A.4. OTHER ACTIVITIES

There have been no other significant activities undertaken by the Group or the Company other than its insurance and related activities.

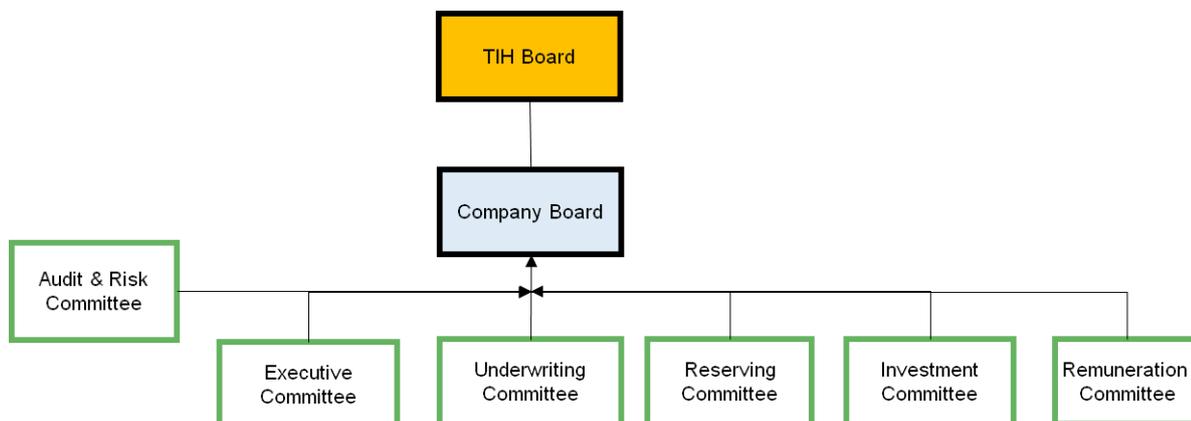
### A.5. ANY OTHER INFORMATION

In December 2016, the Company Board accepted an offer from Clegg Gifford & Co Limited to acquire its wholesale broking business for a consideration of £7.5m. The sale of this business will enable the Company to concentrate on its core strategic purpose of providing and managing insurance capacity in the UK commercial motor market.

## B) SYSTEM OF GOVERNANCE

### B.1. GENERAL INFORMATION ON THE SYSTEM OF GOVERNANCE

Overview of the Board and sub-committees



The TIH Board’s main activity is to monitor the investment in the Company. It has no staff. The Group relies on the Company’s system of governance to fulfil its regulatory obligations.

The Company Board remains responsible for the performance and strategy of the Company. The Board, by selectively delegating authority and certain functions to various committees, does not absolve itself of its own responsibility for the Company.

It is the responsibility of the Boards of the Company and TIH to:

- Ensure that the Company / Group as relevant operates within an established framework of an effective system of internal control, risk management and compliance;
- Ensure that the solvency capital requirements and minimum capital requirements are maintained at all times;
- To ensure that the business is conducted in an efficient and effective manner;

In addition the Company’s Board (herein after referred to as ‘the Board’) has responsibility to

- Determine the Company strategy and approve the business plan;
- Assist approved persons to discharge their responsibilities in respect of the area of business for which they are responsible.

The Board and its Committees are comprised of a combination of executive and non- executive directors and meet regularly, depending on the responsibilities of each committee. Terms of Reference describe the purpose, responsibilities, membership and authority delegated from the Board for each Committee. Relevant attendees are invited to Committees as determined by the committee, for example the Chief Executive Officer, Chief Financial Officer, representative of Internal Audit and External Audit, Risk Officer and Compliance Manager attend each Audit & Risk Committee meeting.

## AUDIT & RISK COMMITTEE

The Audit & Risk Committee is responsible for assisting the Board in fulfilling its oversight responsibilities:-

- for the integrity of the Company's financial statements and the effectiveness of the systems of internal controls and monitoring the effectiveness, performance and objectivity of the internal and external auditors.
- to oversee the management of risks including the Company's risk capacity, measurement of adherence to the agreed risk capacity and its relation to anticipated capital levels. The committee also oversees the risk governance framework, risk strategy, risk policies, implementation and management: and monitoring of the operational risk of the business.

The Audit & Risk Committee membership consists of two Non-Executive Directors and is chaired by an independent Non-Executive Director. The Committee meets four times a year with the mandate to convene additional meetings as circumstances require. The Chairperson of the Committee reports at each Board meeting on the activities of the Committee.

The Audit & Risk Committee carries out the duties below on behalf of the Company Board:

### **Financial Reporting**

The Audit & Risk Committee monitors the integrity of the financial statements of the Company, reviewing significant financial reporting issues and judgments which they contain and approving any changes to accounting policies.

### **Internal Controls**

The Audit & Risk Committee keeps under review the effectiveness of the Company's internal controls and is responsible for understanding the scope of internal and external auditors' review of internal control over financial reporting, and obtaining reports on significant findings and recommendations, together with management's responses.

### **Internal Audit**

The Audit & Risk Committee monitors and reviews the effectiveness of the Company's internal audit function in the context of the Company's overall risk management system. The Internal audit function is outsourced to Mazars LLP. The Audit & Risk Committee is responsible for recommending the appointment of the outsourced Internal Audit provider. The Audit & Risk Committee is further responsible for reviewing and assessing the annual plan of internal audit activities for the Company, reviewing all internal audit reports and monitoring management's responsiveness to the findings and recommendations from Internal Audit.

### **External Audit**

The Audit & Risk Committee considers and recommends to the Board the appointment, re-appointment and removal of the external auditors of the Company and the Group, and oversees the relationship with and between the external auditors. This includes approval of their remuneration, terms of engagement, assessing their independence and objectivity and ensuring co-ordination with the Internal Audit function. The Audit & Risk Committee further reviews the findings of the audit with the external auditors, including discussing any major issues which arise during the audit, any accounting and audit judgements and the effectiveness of the audit.

## Risk Management

The Audit & Risk Committee carry out the following in relation to risk

- Review and recommend to the Board the Company's attitude towards risk;
- Ensure that risk is managed in accordance with the Board's expectations and regulatory requirements applicable;
- Maintain oversight of the Company's risk processes and procedures; monitor their effectiveness and adequacy; ensure the function is adequately resourced; and that it has appropriate standing within the Company;
- Review and assess the current top risks run by the Company and the way in which these risks are being managed and/or mitigated;
- Recommend to the Board, risk policies from time to time and any changes thereto;

## Compliance

The Audit & Risk Committee reviews the effectiveness of the system for monitoring compliance with laws and regulations, the findings of any examinations by regulatory agencies and any auditor and the process for communicating the code of conduct/business principles to the Company's personnel as well as monitoring compliance.

## Whistleblowing

The Audit & Risk Committee reviews the Company's arrangements for its employees to raise concerns, in confidence, about possible wrongdoing in financial reporting or other matters. The Audit & Risk Committee ensures that these arrangements allow proportionate and independent investigation of such matters and appropriate follow-up action. The Chairman of the Audit & Risk Committee is also the Company's Whistleblower Champion.

## EXECUTIVE COMMITTEE

The Executive Committee monitor the day-to-day running of the business, implementation of the business plan, and any other matters that the Board may delegate from time to time, making decisions within the authority delegated by the Board and ensuring that appropriate information is escalated to the Board to allow them to oversee the achievement of these objectives.

The Executive Committee membership consists of both Executive and Non-Executive Directors and is chaired by the Chairman of the Board. The Executive Committee will normally meet monthly, but can meet more frequently if required to conduct urgent business. Each area of the business is represented by an executive on the committee and feedback on the activities of each department is provided at the monthly meeting.

The main responsibilities of the Executive Committee are to:

- Implement and monitor the business plan;
- Review business plans and recommend changes for approval by the Board;
- Structure the operations to maximise efficiency;
- Ensure that effective systems of controls are established and maintained which facilitate identification and effective management of all significant risks facing the business;
- Decide upon priorities for allocating capital and operating resources within the current business plan;
- Ensure the functional areas provide accurate and timely management information to enable the business to be effectively managed;
- Pass relevant and specific information to the Board, including any recommendations by the Executive Committee that require approval by the Board;
- Review financial and operational performance of the business and authorise appropriate actions;

## UNDERWRITING COMMITTEE

The Underwriting Committee assists the Board in the following areas:

- To set the price of all offerings to customers
- To review and approve the risk selection framework
- To monitor and recommend strategic changes to relationships with intermediaries
- To monitor market developments in products and prices
- To monitor the quality and timeliness of data submitted to the Motor Insurance Database

The Underwriting Committee membership consists of both Executive and Non-Executive Directors and is chaired by the Underwriting Director. The Committee meets not less than ten times each year, but can meet more frequently if required to conduct urgent business.

## RESERVING COMMITTEE

The Reserving Committee is responsible for reviewing and making recommendations to the Board regarding reserving to ensure:

- reserves are set at an appropriate level such that liabilities can be met as they fall due
- reserves have been established using appropriate actuarial techniques and that they comply with accepted actuarial standards

The Reserving Committee membership consists of both Executive and Non-Executive Directors and is chaired by the Chairman of the Board. The Reserving Committee will normally meet twice annually, but can meet more frequently if required to conduct urgent business. The Chairperson of the Committee reports on the activities of the Committee to the Board.

## INVESTMENT COMMITTEE

The purpose of the Investment Committee is to ensure that the assets of the Company are invested optimally and within the risk appetite determined by the Board. Investment management is outsourced to professional investment managers

The Investment Committee membership consists of both Executive and Non-Executive Directors and is chaired by a Non-Executive Director. The Investment Committee will normally meet twice annually, but can meet more frequently if required to conduct urgent business.

## REMUNERATION COMMITTEE

The Remuneration Committee is responsible for reviewing and making recommendations to the Board regarding the Remuneration Policy of the Company, and for reviewing compliance with the policy in so far as it relates to senior managers and other employees. Within the context of the policy, the Remuneration Committee is specifically responsible for making recommendations for the remuneration packages of the Executive Directors and other senior managers of Tradex.

The Remuneration Committee is further responsible for monitoring the level and structure of remuneration of the wider employees of Tradex. The Remuneration Committee membership consists of Non-Executive Director and a consultant and is chaired by the Non-Executive Director.

### B.1.1. CHANGES TO GOVERNANCE ARRANGEMENTS

The governance structure of the Company and the Group has not changed materially in the year to 31 December 2016.

Changes in the directors of the business are outlined below.

The following were members of the Company Board at 19 May 2017

Position	Director
Chairman	Royston Clegg
Chief Executive Officer	Stephen Endean
Chief Financial Officer	Steve Braine
Underwriting Director	Debbie Austin
Performance Director	Matt Austin
Non-Executive Director	Garry Fearn
Non-Executive Director	John Clark
Non-Executive Director	Toby Clegg
Non-Executive Director	Kelly Lane

The following Director resignations took place in the period:

- Bob Still, 22 July 2016
- Peter Blake-Turner, 16 September 2016

The following Director appointments took place within the last year and up to the date of signing of this report:

- Matt Austin, 2 June 2016
- Kelly Lane, 16 March 2017

Nick Taylor has been proposed for appointment as the Chief Executive Officer, subject to regulatory approval at which time Stephen Endean will step down.

### B.1.2. REMUNERATION ARRANGEMENTS

TIH, the ultimate parent company, does not have any staff and as such no remuneration is paid to any individuals.

The remuneration arrangements for the Company are structured in such a way that they do not encourage excessive risk taking by senior individuals (persons who effectively run the Company). Where remuneration arrangements include both variable and fixed elements for senior staff, the variable component is relatively small such that the relevant individuals are not overly dependent on the variable component. Any variable remuneration, including bonuses, is to be paid only if it is sustainable according to the financial situation of the Company as a whole and is justified on the basis of the performance of the individual or business unit concerned.

The Company does not operate a share option scheme for its employees.

The Company's remuneration policy does not include any supplementary pension or early retirement schemes for members of the Board or other key function holders. The Company offers all staff the choice of making contributions into a defined contribution pension scheme, which the Company will match up to a limit. The pension funds are held separately from the Company.

### B.1.3. MATERIAL RELATED PARTY TRANSACTIONS

The Company has entered into various transactions with entities which are subject to common control from the same source. These include Clegg Gifford and Co Limited, RWC Investments Limited and Policy Forms Limited that the majority shareholder has an interest in. In addition transactions were entered into with Blake-Turner and Co, in which P Blake-Turner, a Director of the Company during the period under review, is a partner. All transactions are conducted within the normal course of business.

The material related party transactions during year ended 31 December 2016 were

- i. During the year the Company sold its Wholesale business to Clegg Gifford & Co Limited, a company controlled by R W Clegg, a Director and Shareholder, for a consideration of £7,500k.
- ii. During the year the Company received a £5,000k subordinated loan from Clegg Gifford & Co Limited, which was outstanding at the year end. The loan bears an interest rate of 15% per annum. No interest was charged during the year the loan being issued on 23rd December 2016.
- iii. The Company has a £2,000k subordinated loan from Clegg Gifford & Co Limited which was outstanding at the year end. The loan bears an interest rate of 20% per annum. Interest of £400k was charged during the year.
- iv. The Company occupies office premises which are owned by R W Clegg and RWC Investments Limited, a company partially owned and controlled by R W Clegg. Rentals amounting to £505k have been charged during the year.
- v. In prior years the Company granted a loan to RWC Investments Limited, a company owned by R W Clegg. At the year end the balance of the loan, inclusive of outstanding interest was £2,704k. The loan bears interest at 2% points above Bank of England Base Rate. This loan has been secured against property owned by RWC Investments Limited.
- vi. Clegg Gifford & Co Limited placed motor and household related insurance premiums with the Company amounting to a gross written premium of £53,113k on which Clegg Gifford & Co Limited earned brokerage of £13,559k. At the year-end amounts due were £3,829k.
- vii. Legal fees amounting to £1,752k were paid by the Company to Blake-Turner and Co in which P Blake-Turner, a former Director of the Company, is a partner, on normal commercial terms.

### B.2. FIT AND PROPER REQUIREMENTS

The Company ensures that all persons (Senior Managers) who effectively run the Company or have other key functions are fit and proper to provide sound and prudent management through their professional qualifications, knowledge and experience and are proper by being of good repute and integrity.

Senior Management collectively possess professional qualifications, experience and knowledge about at least:

- insurance and financial markets;
- business strategy and business model;
- system of governance;
- financial and actuarial analysis; and
- regulatory framework and requirements.

The Company Fit and Proper Policy identifies how fitness and propriety will be assessed for both new starters and on an on-going basis and the governance arrangements in relation to individuals being approved as being fit and proper. This include the Company's requirements concerning skills, knowledge and expertise applicable to persons who effectively run the business.

The Company's assessments of individuals' fitness and propriety reflects the regulatory fit and proper requirements, namely:

- Financial soundness

- Honesty, integrity and reputation
- Competence and capability

The Company’s Fit and Proper Policy identifies the following procedures to assess fitness and propriety at appointment:

- references, from past employers;
- qualification and professional registration checks;
- right to work checks;
- proof of identity checks;
- disclosure & barring service checks
- search of insolvency and bankruptcy register; Equifax and or Experian checks
- search of disqualified directors register.

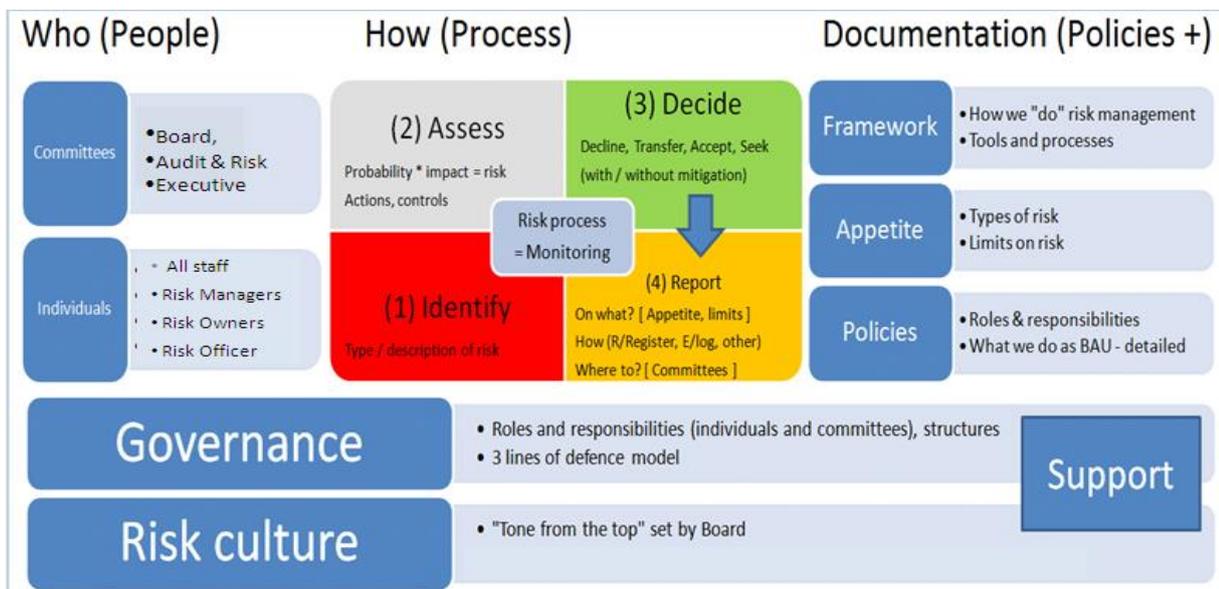
In addition to the Directors listed in the section above, the following officers are part of the regulatory Senior Insurance Manager Functions and are subject to the Company’s Fit and Proper policy:

Position	Officer
Risk Officer	Bansi Shah
Chief Actuary	Outsourced to Sukie Harrar of Holborn Actuarial Limited*

\*During 2016 the Actuarial function had been outsourced to James Brennan & Associates with Dewi James being the Chief Actuary (SIMF 20). Subsequent to the year-end, Holborn Actuarial Ltd has been appointed as the Actuarial Function with Sukie Harrar as the new Chief Actuary (subject to regulatory approval).

### B.3. RISK MANAGEMENT SYSTEM

The Group relies on the Company’s Risk Management Framework as the Group has no other activity other than monitoring the investment in the Company. The Company’s overall Risk Management Framework is illustrated below.



#### B.3.1 RISK MANAGEMENT ROLES AND RESPONSIBILITIES

The Risk Management Key Function Holder is responsible for the function and is supported by the Audit & Risk Committee on behalf of the Board. The key function holder and the Audit & Risk Committee reviews, monitors and updates as required, all the components of the Framework, engaging other members of the Board, key function or key

role holders as necessary. However the Board collectively are responsible for the implementation of the Framework components.

### B.3.2. RISK MANAGEMENT PROCESS

The Company’s risk management system is articulated in the Risk framework document and is supported by various documents including the risk appetite, risk policies and processes.

The Company has adopted a “three lines of defence approach” as follows:

- First line of defence (Business Management) - Business management makes up the first line of defence. Overall, the first line of defence is responsible for the day to day management of risk and control within the business operations as well as delivering the strategy and optimising business performance within an agreed governance and risk framework.
- Second line of defence (Oversight) - the risk management function and compliance function act as 2nd line providing independent oversight of the risk management activities of the first line of defence.
- Third line of defence (Assurance) - the internal audit function is outsourced to Mazars LLP. Internal Audit provide an independent challenge and feedback mechanism on the management of risk. The Internal Audit function report significant findings to the Audit & Risk Committee. In addition, relevant audit findings and progress reports against Internal Audit actions are provided to the Company’s committees set out above, as appropriate.

All material risks are recorded in a risk register. The Risk Register is a central log of all key risks identified in the business. It includes the risk description, risk factors, risk owner, risk manager, mitigating controls, risk tolerances and any further measures where risks are assessed as materially breaching tolerance limits. The Risk Officer as the owner of the risk register reviews, challenges and maintains the content within the risk registers.

The process of risk management is a continuous and systematic one, comprising

Core elements	Description
Identification	Executive directors as the risk owners are responsible for the identification and the management of risks arising within their area of control. They are supported by risk managers within their area to assist in the management of these risks.  New risks identified are discussed with and reviewed by the risk officer prior to inclusion within the risk register.
Assessment	Risks are assessed on a gross basis without any form of mitigation and then on a net basis with the addition of risk mitigation activities. There are various mitigation activities that are used to manage a risk that on a gross basis is outside risk appetite so that on a net basis it is within. These activities include policies, procedures, controls and strategic decision making.
Further mitigating actions	Where the net risks are assessed as being above acceptable tolerance limits, further actions are identified to reduce the net risk to an acceptable level over a period of time.
Reporting	The Risk Officer reviews the material risks to the business to ensure they are given appropriate consideration within the Committees through the reporting and challenge process. This includes <ol style="list-style-type: none"> <li>a. Evaluating the top risks identified in the risk register, for consideration and challenge by the Board and the Audit &amp; Risk Committee.</li> <li>b. Ensuring timely and appropriate reporting and escalation of all significant control and risks issues to the Audit &amp; Risk Committee and, where required, the Board</li> <li>c. New or emerging risks for consideration by the Board and the Audit &amp; Risk Committee</li> </ol> A risk officer report is prepared and presented to the Audit & Risk Committee/Board covering the above areas on a regular basis, in line with the respective committee meeting schedules.

Core elements	Description
Monitoring	<p>The Risk Officer meets with the risk managers from the individual business areas on a regular basis to discuss the developments within their area and consider the risk implications thereof as well as follow up on any identified risk work. The risk registers are updated as necessary with any implications.</p> <p>On a regular basis, at least annually the risk owners review and certify content of the risk register relevant to their area. The outcome of this is presented to and reviewed by the Audit &amp; Risk Committee.</p> <p>The content of the risk register is subject to a detailed review by Executive committee members as a group at least annually, following which the detailed risk registers are presented to and reviewed by the Audit &amp; Risk Committee.</p>

### B.3.3. RISK APPETITE, TOLERANCES AND LIMITS

The risk appetite document sets out the risk strategy and specifies the type and level of risks acceptable to the Company. This document is owned by the Board and reviewed on a regular basis as new risks emerge, or at least annually. The statement of risk appetite is translated into risk tolerances which are observed by the business. Those limits are approved by the Board.

Risk management reporting will highlight the top net risks where these are assessed as breaching or being close to breaching risk tolerances. The Board and Audit & Risk Committee will review and consider whether any further mitigation activities are required.

### B.3.4 OWN RISK AND SOLVENCY ASSESSMENT

The Company is responsible for completing an Own Risk Solvency Assessment ('ORSA') for the Group, incorporating TIH and a solo ORSA on the Company. One supervisory report on both ORSAs is collated. The Company will liaise with the Group Board as necessary to ensure that the Group SCR is met and that risks to Group solvency are monitored and managed.

The ORSA is a process that links the Company's risk management framework to its business strategy and decision making framework. The ORSA represents the Company and the Group's opinion and understanding of its risks, overall solvency needs and own funds held. This assessment requires the Company and the Group to properly determine its overall solvency needs to cover both short and long-term risks.

The ORSA process brings together existing activities by the Company to effectively manage risk and capital. The ORSA report will link all these activities into one document. Broadly the steps followed are:

- I. The Board carries out the initial assessment, encompassing:
  - Review of business objectives and draft business plan;
  - Identification of risks to meeting business objectives and plan;
  - Review of risk profile against risk tolerances and appetites;
  - Consideration of appropriate scenario/stress tests to be applied to each risk area;
  - reverse stress tests
- II. The business planning process begins and the first draft business plan circulated
- III. The ORSA is completed using the parameters set during step I
- IV. The results are considered by the Board, along with the results of the capital calculations, to determine the required regulatory capital under the Solvency II rules. In drawing its conclusions, the Board considers whether it has sufficient capital to mitigate its risks, whether additional capital needs to be sourced, whether any capital buffer should be applied, or whether the business plan should be amended

- V. If the business plan needs to be amended after consideration of capital, the cycle returns to step II. If not, the Board approves the ORSA and business plan

As part of the ORSA assessment the Board conducts additional stress and scenario testing, including reverse stress testing, to determine the adequacy of the capital under stressed conditions. Reverse stress tests considers risks and extreme scenarios that could render the business model as non-viable.

The ORSA process is conducted throughout the year to facilitate integration with decision making, culminating in the annual ORSA report which is owned and shaped by the Board. The Risk Officer coordinates the relevant processes with subject matter experts across the business and oversees the production of the ORSA report. The annual ORSA report is produced and submitted to the regulator (PRA).

## **B.4. INTERNAL CONTROL SYSTEM**

The Company's internal control system is designed to provide reasonable assurance that its financial reporting is reliable, it is compliant with applicable laws and regulations and its operations are effectively controlled. The Board is ultimately responsible for overseeing and maintaining the adequacy and effectiveness of the risk management and internal control systems. In practice this involve participation of the Board, the Audit & Risk Committee, other Committees identified above, Senior Management, Risk, Finance, Compliance and Internal Audit.

Primary responsibility for ensuring day-to-day oversight of the internal control system lies with the Company's relevant Senior Insurance Manager Functions (SIMFs), Significant Influence Functions and Key Function Holders. The Company promotes the importance of appropriate internal controls by ensuring that all personnel are aware of their role in the internal control system as per the Governance Map; ensuring a consistent implementation of the internal control systems across the Company; and establishing monitoring and reporting mechanisms for decision making processes.

Further information is provided in the Risk Management System section above regarding a brief description of the internal control systems relating to the risk function. Please also refer to the Compliance section below for the description of how the compliance function is implemented.

### **B.4.1 COMPLIANCE FUNCTION**

The Compliance function operates independently from the business. Whilst Compliance reports to the Chief Executive Officer, the Compliance Manager also has direct access to the Board and the Audit & Risk Committee, in order to assist with management of possible conflicts of interest.

The key responsibilities of the Company's Compliance function are to:

- i) Support and monitor the business from a regulatory perspective ensuring the business complies with all key regulations. Proactively identify regulatory issues arising from internal/external sources and communicate implications to senior Management, including the Board
- ii) Develop and maintain best practice policies in key areas of compliance and ensure they remain current. Implement procedures to deliver effective operational compliance
- iii) Develop and implement an annual Compliance Monitoring Plan
- iv) Oversee Customer Complaints to ensure development and maintenance of effective internal systems and controls, procedures and policies for this department
- v) Communicate as required and where necessary with the regulatory bodies including FCA/PRA. Regularly review the publicly available regulatory records maintained by the FCA/PRA to ensure these remain current and appropriate

## B.5. INTERNAL AUDIT FUNCTION

The internal audit function applies to the Company as it is the only active company in the Group. The internal audit function is outsourced to Mazars LLP. Internal Audit independently examine and evaluate the functioning effectiveness and efficiency of the Company's internal control system and the system of governance.

Internal audit establish, implement and maintain an audit plan that sets out the audit work to be undertaken in the upcoming years. The internal audit plan is based on a methodical risk analysis and covers all significant activities over a three year period. The plan takes a risk-based approach in deciding priorities.

The Audit & Risk Committee has oversight responsibility over the internal audit function and reviews and approves the annual internal audit plans, ensuring they are properly resourced and that they have appropriate standing within the Company; reviews all material internal audit findings and recommendations, and Management's response thereto; and reviews and assesses the appropriateness of the Company's internal controls and risk management system.

The Internal audit policy requires maintenance of independence and states that the outsourced internal audit, as a firm, may only provide consulting services within their sphere of expertise, provided that these do not conflict with the internal audit services being provided. The provision of any such non-internal audit services will be approved by the Audit & Risk Committee.

The outsourced internal audit provider also manages conflicts of interest and will ensure, where appropriate, staff are rotated. Internal audit will ensure that no persons providing non-Internal audit services subsequently work on the internal audit engagement, managing potential conflicts of interest.

The Audit & Risk Committee will approve all decisions regarding the performance evaluation, appointment, or removal of the outsourced internal audit function.

## B.6. ACTUARIAL FUNCTION

The actuarial function applies to the Company as it is the only insurance company in the Group.

The actuarial function continues to be outsourced. For a number of years the actuarial function had been outsourced to James Brennan & Associates with Dewi James being the Chief Actuary (SIMF 20). Subsequent to the year-end, Holborn Actuarial Ltd has been appointed to perform the actuarial function effective from Q4 2016, with Sukie Harrar as the new Chief Actuary (subject to regulatory approval).

The actuarial function is responsible for

- a) Coordinating the calculation of the Technical Provisions
  - ensuring the appropriateness of the methodologies and the assumptions made in the calculation of technical provisions;
  - assessing the sufficiency and quality of the data used in the calculation of technical provisions;
  - comparing best estimates against experience;
- b) Expressing an opinion on the overall underwriting policy. The opinion includes conclusions regarding the sufficiency of the premiums to be earned to cover future claims and expenses, amongst other matters.
- c) Expressing an opinion on the adequacy of reinsurance arrangements. This include analysis on the adequacy of the Company's risk profile and underwriting policy; reinsurance providers taking into account their credit standing and the expected cover under stress scenarios in relation to the underwriting policy.
- d) Liaising with the Risk Officer and contributing to the effective implementation of the risk-management system, in particular providing expertise and carrying out the risk modelling underlying the calculation of the ORSA capital requirements

The Chief Actuary maintains regular contact with the Chief Executive Officer and the Chief Financial Officer and provides an annual report to the Board on the activities of the actuarial function – Actuarial Function Holders Report.

This is supplemented with a quarterly review of the Company's reserves and regular contact with the Board on matters relating to the solvency capital requirement, reinsurance and profitability.

## **B.7. OUTSOURCING**

The Company has chosen to outsource some of its operational functions and activities in order to take advantage of economies of scale and external expertise. During the period, the following key functions and key activities were outsourced:

- Internal audit function to Mazars LLP
- Actuarial function to Holborn Actuarial Limited which replaced James Brennan and Associates as noted in B.6 above
- Investment management to two professional investment managers, EFG Private Bank Ltd and SG Hambros Bank (Channel Islands) Limited
- Certain claims handling activities to Clegg Gifford & Co Limited; C&S Associates (UK) Ltd; RTA Solutions Ltd and Sovereign Automotive Ltd
- Provision of claims legal services to Blake-Turner Solicitors LLP and DAC Beachcroft LLP
- Delegated underwriting authority to Clegg Gifford & Co Limited and a few other intermediaries

The Company is reliant on third parties for systems hosting and file storage.

All of these providers are located within the United Kingdom, with the exception of SG Hambros Bank (Channel Islands) Limited which is based in the Channel Islands.

The Company has adopted an Outsourcing Policy to establish a prudent risk management framework in relation to the management of the outsourcing arrangements and ensure compliance with the relevant regulatory requirements. The Policy covers the entire outsourcing lifecycle, from identifying the need for outsourcing through relationship management and oversight and provides processes to effectively manage the risk associated with outsourcing relationships.

## **B.8. ANY OTHER INFORMATION**

There are no other material matters in respect to the system of governance

## C) RISK PROFILE

The Group's risk profile is the same as that of the Company as the Group has no other activity other than monitoring the investment in the Company.

The Company activities expose it to a variety of financial and non-financial risks. It manages the exposure to these risks and where possible introduces controls and procedures to mitigate the effects of the exposure to these risks.

This section summarises the principal risks and the way the Company manages them:

### C.1. UNDERWRITING RISK

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

The main underwriting risks which affect the Company are:-

- inadequate premium rates
- large losses
- reserving

#### **Inadequate Premium Rates**

The Company produces an annual business plan, which includes anticipated rating levels for each risk of business that it writes. Performance against the plan is monitored on a regular basis through a system of underwriting and executive committees, as well as regular review by the Board. If market conditions change significantly after the plan is produced, a revised forecast is prepared and authorised by the Board.

The Company writes a spread of business within the commercial motor sector and monitors its exposure to each category separately. These sectors provide diversity and are not highly correlated with regard to premium rates. Thus if premium rates are below plan in one sector it may be possible to increase them in another sector to compensate.

The Company has also given delegated underwriting authority to Clegg Gifford & Co Limited and a few other intermediaries. Following the sale of the wholesale book, a significant majority of the business will be underwritten via Clegg Gifford & Co Limited. This presents a risk in that the intermediary could bind the business by underwriting risks outside of the Company's risk appetite or charge inadequate premium for the risk. This risk is mitigated by:

- The main delegated authority is with Clegg Gifford & Co Limited, a connected party;
- Delegated authority limits are specified in the contracts with the intermediary;
- Intermediaries are provided with rates and underwriting guidelines which are regularly reviewed by the Underwriting Committee to ensure they are fit for purpose;
- The performance of intermediaries, including adherence to delegated authority limits, is monitored by the Underwriting Committee.
- Intermediary reviews are conducted according to the risk presented to the Company.

#### **Large Losses**

Large losses can occur typically where the insured event results in severe personal injury, or there is a catastrophic event usually an extreme weather event.

The Company purchases an excess of loss reinsurance programme to protect the motor and liability accounts and provides unlimited cover for each and every loss in excess of £2m. In 2017 this has been purchased for each and every loss in excess of £1m. Property risks are protected by facultative reinsurance on an individual basis where the exposure is greater than the Company's risk appetite.

Risks are written throughout the UK with a wide geographical spread. Any high concentration of risk in a particular area is monitored through the Underwriting Committee. This reduces the likelihood of a catastrophic event causing a

large loss. Although such events have occurred and affected the portfolio, experience to date has been for limited impact on claims. Again such losses are protected by the excess of loss reinsurance programme.

### **Reserving**

The estimation of the ultimate costs of claims represents the greatest degree of uncertainty to the Company.

The Company utilises an external, independent qualified actuary to assess the ultimate gross claims liabilities, including the provision for Incurred but Not yet Reported Claims (IBNR). In arriving at the ultimate liability multiple techniques are used. This provides a greater understanding of the trends inherent in the experience being projected. The projections given by the various methodologies also assist in estimating the range of possible outcomes. The most appropriate estimation technique is selected taking into account the characteristics of the business segment and the extent of the development of each underwriting year.

A significant proportion of the insurance risk is mitigated through extensive use of reinsurance arrangements. In addition to the excess of loss protection described above, the Company reinsured, on a quota share basis, 80% of its motor portfolio and 50% of its liability and property portfolio with several major reinsurance companies. A feature of the reinsurance motor arrangement is that when ultimate loss ratios rise above a certain percentage, which roughly equates to the break-even level, the reinsurance protection limits the impact to profitability from any further reserve deterioration. However below this level there are adjustable (sliding scale) commissions in place, which means that within the commission slide, the impact of any increases or decreases in loss ratio is borne by the Company.

### **RISK SENSITIVITY FOR UNDERWRITING RISKS**

The Company carries out stress and scenario testing as part of the ORSA process which includes stress testing for the material underwriting risks. The outcome of these stress tests indicate that the Company's capital resources are sensitive to

- a reduction in the planned prices to be achieved affecting the loss ratios
- an increase in the Net Outstanding Claims/technical provisions

## **C.2. MARKET RISK**

Market risk arises where the value of assets and liabilities change as a result of movements in foreign exchange rates, interest rates, inflation rates and market prices.

The investment of surplus funds is managed by external investment managers. The Company monitors the performance of the external investment managers on a regular basis and periodically agrees with them the investment strategy to be adopted to mitigate risks of interest rate fluctuation and credit risks and to provide appropriate liquidity.

The external fund managers actively manage the market risk associated with financial investments. Detailed guidelines for the investment managers are in place and the Company's Investment Committee regularly monitor investment performance and the associated risks.

### **Prudent person principle**

The Company invests its surplus funds in accordance with the 'prudent person principle'. The prudent person principle defines that the assets must be invested in a manner that a 'prudent person' would – that is that the decisions are generally accepted as being sound for the average person.

The Company forecasts the cash needed over a three year horizon based on the three year business plan, taking into account liquidity of the assets. The bond portfolio in particular is invested in high quality short dated instruments which, along with the cash and cash equivalents held, are designed to comfortably meet the duration of the insurance liabilities.

The Company does not actively enter into derivatives, hedging or other uses of financial instruments as part of its financial risk management, and currently does not have any investments in equities. Furthermore security lending is not carried out.

The key components of market risk and how they are managed is provided below

### **Currency**

One restriction on the investment managers is that all investments are to be denominated in sterling which eliminates any exchange rate risk to the Company.

### **Interest rate**

The Company's exposure to interest rates arises primarily from the Company's bond portfolio (as bond values are susceptible to changes in interest rates), and the settlement of future claims (as the discount rates applied to claims settlement projections are impacted by interest yield curves). Interest rate risk is assessed and monitored by the Investment Committee. The investment manager mandates have overall duration limits that are imposed on the conventional fixed income assets in order to ensure that interest rate exposure on the bond portfolio is appropriate. Furthermore, the Investment Committee, advised by its external investment managers, monitors the economic situation to seek to anticipate any future interest rate movement and to take appropriate action to mitigate its effect on the value of investments held.

### **Concentration**

The Company manages the levels of concentration risk it accepts on the bond portfolio by placing limits within the investment managers mandates on exposure to a single counterparty, or groups of counterparty.

Concentration of counterparties in respect of cash and reinsurance exposures is considered under credit risk section.

### **Spread**

Spread risk is the sensitivity of the values of investments, primarily bonds in respect of the Company, to changes in the level or in the volatility of credit spreads. As credit spreads will typically be narrower for well rated securities than for poorly rated securities (and for short duration rather than long duration securities), the Company specifies credit quality limits to the conventional fixed income assets in its Investment Policy. This is through a mixture of investments in government and corporate bonds, with the majority being a minimum rating of A or above (Standard & Poors).

## **RISK SENSITIVITY FOR MARKET RISKS**

Although market risk is not a material risk for the Company, sensitivity of interest rates increase on the solvency ratio was assessed. The outcome of these stress tests indicate that the Company's capital resources can comfortably withstand severe adverse market risks.

## **C.3. CREDIT RISK**

Credit risk arises where counterparties fail to meet their financial obligations in full as they fall due. The primary sources of credit risk for the Company are:-

- Reinsurers: Whereby reinsurers may fail to pay their share of valid claims against a reinsurance contract held by the Company. In addition credit risk arises on the recoverability of reinsurers' share of claims outstanding.
- Brokers and Intermediaries: Whereby counterparties fail to pass on premiums collected or claims paid on behalf of the Company.
- Investments: Whereby issuer default results in the Company losing all or part of the value of a financial instrument.

The Company manages the levels of credit risk it accepts by placing limits on its exposure to a single counterparty, or groups of counterparty. Such risks are subject to regular review.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as primary insurer. If a reinsurer fails to pay a claim, the Company remains liable for the payment to the policyholder. The Company strategy is to use highly rated reinsurers with a minimum rating of A- or above (Standard & Poors or AM Best). The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract. In addition, management regularly assesses the creditworthiness of all reinsurers by reviewing credit grades provided by rating agencies and other publicly available financial information.

**RISK SENSITIVITY FOR CREDIT RISK**

The sensitivity of the Company's solvency ratio to credit rating downgrades of the Company's counterparties was assessed. The outcome of these stress tests indicate that the Company's capital resources can comfortably withstand adverse credit risks (the majority of exposures at the year-end were rated A or above).

**C.4. LIQUIDITY RISK**

Liquidity risk is the risk that cash may not be available to pay obligations when due at a reasonable cost. The primary liquidity risk of the Company is the obligation to pay claims to policyholders as they fall due. The projected settlement of these liabilities is modelled using actuarial techniques.

The Company's approach is to maintain an adequate level of liquid assets that can be translated into cash at short notice without any significant capital loss. These funds are monitored by management on a daily basis and as a result the Company does not consider that there is a material risk of loss arising from liquidity risk.

**RISK SENSITIVITY FOR LIQUIDITY RISK**

Liquidity risk is not a material risk for the Company as most of the investments held are short duration and highly liquid.

**C.5. OPERATIONAL RISK**

The Company is exposed to operational risk, which is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This includes the failure of key outsourcing arrangements, business disruption, fraud and loss of key management.

All material operational risks which the Company is exposed to, are identified and recorded in the risk register. The risks are assessed, including the actions required to manage the risks. These risks are reported to senior management and the Audit & Risk Committee/Board. See the risk management section above.

The key operational risks facing the Company relate to Outsourcing; IT infrastructure and data security risks; effective governance and people risks. The Company continues to actively manage these risks.

**RISK SENSITIVITY FOR OPERATIONAL RISK**

Operational risk makes up circa 13% of the regulatory Solvency Capital Requirement.

**C.6. OTHER MATERIAL RISKS**

There are no other material risks facing the Company.

**C.7. ANY OTHER INFORMATION**

There are no other material matters in respect to the risk profile of the Company.

## D) VALUATION FOR SOLVENCY PURPOSES

The starting point for valuation of assets and liabilities on a Solvency II basis for the Company and the Group is the UK GAAP values used in the preparation of its financial statements. Specific adjustments are made to the UK GAAP values where the Solvency II requirements differ from UK GAAP. The guidance issued by the Prudential Regulation Authority on consistency of UK GAAP with the Solvency II directive has been followed in considering the need for adjustments to UK GAAP values.

### D.1. ASSETS

The material classes of assets shown in the Company's financial statements, Solvency II Balance sheet and the values as at 31 December 2016 are summarised in the table below. The Group's financial statements, and Solvency II Balance sheet are similar to the Company's with the addition of some cash amounts held in a bank account at TIH level.

Item	UK GAAP Value £000	Summary of Financial Statement Basis	Solvency II Value £000	Summary of Solvency II Basis
<b>Assets</b>				
Financial Investments – Government /Corporate bonds	8,083	Mark to market	8,083	Mark to market
Financial Investments - Deposits	5,066	Cost	5,066	Mark to market
Financial Investments - Cash	10,049	Cost	10,049	Mark to market
Leasehold Property	4,130	Independent valuation or Director's valuation supported by agreed sale price less costs	4,130	Independent valuation or Director's valuation supported by agreed sale price less costs
Plant & Equipment	4,923	Lower of amortised cost or net realisable value	4,923	Fair value (simplification)
Insurance & Intermediary receivables	27,785	Best Estimate of recoverable value. No discounting as amounts due within one year.	12,196	Values per financial statements. Under Solvency II premium amounts not yet due are reclassified to premium provisions
Reinsurance receivables	2,273	Best Estimate of recoverable value. No discounting as amounts due within one year.	2,766	Values per financial statements adjusted for unwind of unearned premium reserves
Receivables other	13,891	Best Estimate of recoverable value. Amounts due over one year bear interest at market rates.	13,891	Fair value - measured using discounted cash flow method.
Deferred Tax asset	3,489	Prudent estimate of expected tax benefit arising from timing differences over the 3 year business planning horizon	3,106	Audited financial statement value reduced for some valuation adjustments made to transition to Solvency II

**Financial Investments**

The fair value of a financial instrument is the amount that would be received on sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, i.e. the exit price. Financial investments are marked to bid prices and financial liabilities are marked to offer prices. Fair value measurements do not include transaction costs.

Government Debt securities and Corporate debt securities, are valued by verifying to quoted prices obtained from quoted market prices in active markets.

Cash at bank and deposits with credit institutions are valued at fair value by the financial institutions. There are no significant judgements or estimates made in valuing Cash and deposits with financial institutions.

**Leasehold Property**

Leasehold property comprises of land and buildings and is owner occupied property. Full valuations are made by independent, professionally qualified valuers. Where the Company receives market offers for the property, then the Board of Directors adopts the values of these market offers as the basis for the fair valuation of the property.

During the year the Company received an offer to purchase the property and contracts were exchanged in January 2017. The Company has considered it appropriate to value its property at 31 December 2016 on the basis of this offer less costs, which provide a more accurate reflection of the true value of the property.

Following this the Company has no further leasehold obligations.

**Plant and Equipment**

The UK GAAP valuation of the Company Plant and Equipment is stated at cost less accumulated depreciation. This mainly relates to the new computer system. Under Solvency II Plant and Equipment can be valued at depreciated replacement value. As the new system became operational during 2016, the depreciated cost is deemed to be a materially fair approximation for fair market value.

**Insurance & Intermediary receivables**

Insurance & Intermediary receivables represents best estimate of recoverable value from policyholders/intermediaries. Under Solvency II premiums receivable not yet due, of £15,589k, are reclassified to technical premium provisions.

**Reinsurance receivables**

Reinsurance receivables represents amounts owed from quota share reinsurers (their share of claims net of premiums and commissions due). These are all due within one year.

**Receivables other**

Receivables other include certain loans and amounts due from RWC Investments Limited, a company owned by R W Clegg and from Clegg Gifford & Co Limited, a company controlled by R W Clegg. These amounts bear interest at market rates and have been fair valued by discounting expected cash flows. They remain unchanged from the financial statement value as the amounts due bear interest at a market rate.

**Deferred Tax asset**

Deferred Tax asset is a prudent estimate of tax benefit expected to be realised over the 3 year business planning horizon arising from timing differences, at tax rates expected to apply when these timing differences crystallise. This assumes that the expected future profits will arise. The Solvency II value is based on the audited financial statement value, adjusted for the tax on the valuation adjustments undertaken to arrive at Solvency II values, in particular for technical provisions.

## D.2. TECHNICAL PROVISIONS

Technical provisions are valued in accordance with the Solvency II Directive which states that the value of technical provisions shall be equal to the sum of a best estimate and an explicit risk margin. All data in this section D2 relates to both the Company and the Group (unless otherwise stated).

The technical provisions by line of business are

Line of Business	Best Estimate Liabilities	Risk Margin	Technical Provisions
31-Dec-16	£000	£000	£000
Motor Vehicle liability Insurance	2,516	1,441	3,957
Other motor Insurance	2,587	498	3,085
Fire and other damage to property insurance	313	29	342
General liability	1,384	130	1,514
Legal Expenses	5	-	5
Annuities stemming from non-life insurance contracts*	2	-	2
<b>Total</b>	<b>6,807</b>	<b>2,098</b>	<b>8,905</b>

\* - these relate to payments under the Company's 2 periodic payment orders (PPOs).

### D.2.1 BEST ESTIMATE LIABILITIES

The starting point for the calculation of Technical Provisions is the quarterly UK GAAP reserves, which are calculated on Best Estimate basis, before discounting. The Chief Actuary carries out a quarterly assessment of the UK GAAP reserves and presents the results for challenge to the Board and various committees. The Company has established a transformation of the UK GAAP claims estimates to a Solvency II basis by considering each of the key components identified below, in much the same way as other aspects of the Solvency II Balance Sheet. The Chief Actuary has reviewed the transformation and has confirmed that in his opinion, taking into account materiality and proportionality the process is appropriate.

#### Outstanding Claims

The provision for outstanding claims at the balance sheet date comprise of case estimates in relation to known claims that are not settled, a provision for unknown claims, to include late reported and future development of known claims (IBNR and IBNER) that have occurred before the balance sheet date, together with the provision for related claims handling costs. Case estimates are assessed on a claim by claim basis by experienced claims handlers, taking into account the claim specific details. The IBNR provision is based on the UK GAAP reserving exercise, which uses a range of standard actuarial methods. These methods generally involve projecting from past experience of the development of claims over time to form a view of the likely ultimate claims to emerge for more recent underwriting, taking into account changes in the business mix, evolving legislation and claims management and settlement process variations in the business.

#### Events not in data (ENID)

Under Solvency II the best estimate technical provisions must consider "all possible outcomes" rather than "reasonably foreseeable" as per the GAAP accounts. This includes latent claims or very extreme high severity, low probability claims. These items (both latent claims and extreme events) are referred to as "Events not in data" and adjustment are required to ensure that they are included within the technical provisions.

Following discussions and guidance from our Chief Actuary, a scenario based approach was considered to be the most appropriate method under which potential adverse circumstances were considered using a frequency-severity approach to arrive at an ENID provision. It should be noted that given the excess of loss and quota share reinsurance arrangements the impact of a single large loss to the Company is limited to £200k for the 2017 Underwriting year. The impact of the quota share sliding scale commission arrangements have been allowed for within the capital add-on. In addition, majority of the business relates to Motor Road Risk (95%) which is not subject to latent exposure.

**Premium Provisions**

Premium provisions relate to claims events occurring after the financial year end date in relation to the remaining in-force coverage period of policies. The projections comprise all future claims payments and claims management expenses arising from those events. These projections are based on rating and other models used for current business to determine the likely level of ultimate claims to be incurred. For UK GAAP an unearned premium provision is made for this business.

Premium provisions are reduced by the amount of expected future premium cash inflows, including premiums not yet due on incepted business.

**Legal Obligation Basis**

Under the legal obligation basis of Solvency II, all existing contracts must be valued, whether the contracts have incepted or not. Under UK GAAP contracts relating to business incepted after the year-end are not recognised. This adjustment has impacted the following areas

- Gross future premium and claims cash-flows for policies not yet incepted by the valuation date, but already forming part of contractual obligations (“un-incepted” business), now form part of the premium provision. This has been estimated to be the renewals in the first 4 weeks in January 2017.
- The basis for recognising existing contracts also affects reinsurance contracts and their expected cash-flows. All our reinsurance contracts are on a risk attaching basis. Minimum deposit premiums on the outward excess of loss reinsurance treaties on which the Company was contractually obliged have been provided for at the end of 2016.

Overall the adoption of the Legal Obligation basis has resulted in a more conservative position being taken by the Company when compared to the UK GAAP basis.

**Cash flows included**

The Company project best estimate liabilities gross of cash flows provided by reinsurance contracts. The value of reinsurance recoverable is then separately included on the Solvency II balance sheet. The calculation of best estimate liabilities will include all contractual cash flows.

**Discount rate**

The Company uses Solvency II’s basic risk-free term structure to discount the cash flows.

As at 31 December 2016, the Company did not make use of a matching or a volatility adjustment which is appropriate given the nature of the assets supporting the balance sheet.

Transitional risk free interest rate term structure is not applied as the Company did not discount liabilities under the previous Solvency I provisions. Consequently no transitional deduction is applied to technical provisions.

**Level of uncertainty**

There is a level of inherent uncertainty within all insurance claims liabilities. The two most critical assumptions as regards claims provisions are that the past is a reasonable predictor of the likely level of future claims development and that the rating models used for determining premium provisions are fair reflections of the likely level of ultimate claims to be incurred.

## D.2.2. RISK MARGIN

Under Solvency II, insurers are required to hold a ‘risk margin’ on their balance sheet. This risk margin is designed to represent the amount a shell (re)insurance company would require to take on the obligations of a given insurance company. It effectively means that if an insurer were, as a result of a shock, to use up all its free surplus and capital, then it would still have sufficient assets to safely wind-up and transfer its obligations to a third party.

The Delegated Acts outlines the formula which should be used to calculate the risk margin. The Solvency II guidelines on the valuation of technical provisions outline a hierarchy of simplifications for the calculation of the risk margin in Guideline 61. The Company makes use of the ‘modified duration’ approach detailed in this guideline.

The Chief Actuary on an annual basis, verifies the continued appropriateness of this simplification for the Company and based on the relative complexity of the business the approach used has been confirmed as being appropriate.

## D.2.3. COMPARISON TO FINANCIAL STATEMENT

Technical Provisions	Financial Statements Value £000	Solvency II Value £000
<b>31-Dec-16</b>		
<b>Assets - A</b>		
Reinsurance Recoverable on technical provisions	143,995	124,570
Deferred Acquisition costs	13,294	0
<b>Sub total</b>	<b>157,289</b>	<b>124,570</b>
<b>Liabilities - B</b>		
Best Estimate liabilities	117,436	131,377
Unearned Premium Provisions	51,491	0
Deferred Acquisition costs	12,136	0
Risk Margin	0	2,098
<b>Sub total</b>	<b>181,063</b>	<b>133,475</b>
<b>Net Technical Provisions B-A</b>	<b>23,774</b>	<b>8,905</b>

Under Solvency II, there are some key changes for the valuation of technical provisions, when compared to UK GAAP that result in valuation differences. These changes, required to transition from UK GAAP basis to Solvency II, are consistent for all lines of business. Some of the more important ones are listed below and which are explained in more detail in D2.1 and 2.2 above):

- Movement to a cash-flow basis for valuation of both gross business and outwards reinsurance. This results in the removal of the requirements to hold an unearned premium reserve. Instead these are replaced by “premium provisions”, valued on a best estimate basis
- A reclassification adjustment from the insurance receivable asset that reduces the technical provisions by future premium cash inflows for premiums not yet due on incepted business (£15,589k)
- Introduction of the valuation of very low probability extreme events including latent claims, referred to as “Events not in Data” (ENIDs)
- Introduction of discounting
- Introduction of the calculation of a Risk Margin
- Movement to recognising contracts on a “legal obligation basis”. This results in the inclusion of business currently not valued as part of technical provisions

### Reinsurance Recoverable

Reinsurance Recoverable relates to the extensive reinsurance arrangements that the Company has entered into. These are described further in section C1 above.

Recoverables from reinsurance contracts are shown separately on the asset side of the balance sheet (as “Recoverables from reinsurance contracts”). The amounts that will be recoverable from reinsurers are estimated based upon the gross provisions, having due regard to collectability. Reinsurance recoveries in respect of estimated claims incurred but not reported are assumed to be consistent with the historical pattern of such recoveries, adjusted to reflect changes in the nature and extent of the Company’s reinsurance programme over time. The recoverability of reinsurance recoveries is assessed having regard to market data on the financial strength of each of the reinsurance companies.

## D.3. OTHER LIABILITIES

Item	UK GAAP Value £000	Summary of Financial Statement Basis	Solvency II Value £000	Summary of Solvency II Basis
<b>Liabilities</b>				
Other Creditors	3,003	Stated at amounts due. No discounting as amounts due within one year.	3,003	Same as financial statement value
Subordinated Debt	7,000	At Cost	5,000	£2m of Subordinated debt qualified as own funds under Solvency II. Regarding the remaining £5m of sub debt, see note below.

At 31 December 2016, the Company and the Group had no Contingent liabilities.

### Other Creditors

Other Creditors mainly relate to taxes and social security. These have been stated at amounts due, which are all due within one year.

The Company does not have any exposure to defined benefit pension plans.

### Subordinated Debt:

Subordinated Loan Note: 31 December 2016	£000
Amount repayable in more than 5 years	2,000
Amount repayable in more than 10 years	5,000
<b>Total</b>	<b>7,000</b>

- i. The £2m subordinated loan note from Clegg Gifford & Co Limited is unsecured and bears interest at 20% per annum and is subject to a minimum of 5 years’ notice of repayment.
- ii. The £5m subordinated loan note from Clegg Gifford and Co Limited was drawn in December 2016, is unsecured and bears interest at 15% per annum. It is subject to a minimum of 10 years’ notice of repayment. Subsequent to the year end, the terms of this subordinated Loan note have been reviewed by the PRA who have indicated that the wording was not fully compliant with the Solvency II regulations. Thus the £5m loan note was ineligible for inclusion within own funds Tier 2 capital as at 31 December 2016. The terms of the Subordinated Loan Note have subsequently been amended to the satisfaction of the PRA, so that from May 2017 it was available for inclusion within own funds Tier 2 capital for Solvency II purposes.

As at 31 December 2016, the £2m subordinated loan note is classified under Own Funds as qualifying Tier 2 securities for the purpose of the Company's and the Group's regulatory capital resources (see section E below). In order to be accepted as Tier 2 securities, there are various conditions relating to the payment of interest and redemption of the loan notes that these loan notes have to meet.

#### **D.4. ALTERNATIVE METHODS FOR VALUATION**

Not applicable for the Company or the Group

#### **D.5. ANY OTHER INFORMATION**

Not applicable for the Company or the Group

## E) CAPITAL MANAGEMENT

### E.1. OWN FUNDS

#### E.1.1 MANAGEMENT OF OWN FUNDS

The objective of own funds management is to maintain, at all times, sufficient own funds to cover the SCR and MCR with appropriate buffers. These should be of sufficient quality to meet the eligibility requirements in the Solvency II Regulations.

The Company holds regular meetings of senior management, which are at least quarterly, in which the ratio of eligible own funds over SCR and MCR are reviewed. As part of own funds management, the Company prepares ongoing annual solvency projections and reviews the structure of own funds and future requirements. The business plan, which forms the base of the ORSA, contains a three year projection of funding requirements and this helps focus actions for future funding.

#### E.1.2. OWN FUNDS BY TIERS

The Company and Group classifies its own funds as tier 1, tier 2 or tier 3 depending on the characteristics of the capital. Tier 1 capital is the best form of capital for the purposes of absorbing losses.

Own Funds 31 December 2016	Tradex Insurance Company Limited £000	Group £000	Detail
<b>Capital Instrument</b>			
Tier 1 - Ordinary Equity	12,471	12,621	Comprised of share capital, share premium, revaluation reserves and reconciliation reserves*. Held by TIH at Tradex Insurance Company Ltd level and by private shareholders at the Group level.
Restricted Tier 1 - Preference Shares	1,000	1,000	Fully paid non-cumulative preference shares. Held by TIH at Tradex Insurance Company Ltd level and by private shareholders at the Group level
Tier 2 - Subordinated Debt	2,000	2,000	The subordinated loan note is held by Clegg Gifford & Co Limited.
Tier 3 - Reserves	3,106	3,106	Reserves relate to the Deferred Tax asset
Total	<u>18,577</u>	<u>18,727</u>	

\*The reconciliation reserve represents retained earnings and revaluation reserves after taking account of reconciliation adjustments from UK GAAP balance sheet to SII balance sheet.

This is the first period in which the Own Funds have been reported and therefore no changes have been disclosed.

#### E.1.3. ELIGIBILITY OF OWN FUNDS

The Company's and the Group's own funds by tiers are within the permitted limits as outlined in the Solvency II regulations. These are all available to cover the Solvency Capital Requirements (SCR).

Only the Company and Group's Tier 1 and Tier 2 own funds may be used to cover the Minimum Capital Requirements (MCR).

**E.1.4. COMPARISON TO FINANCIAL STATEMENT**

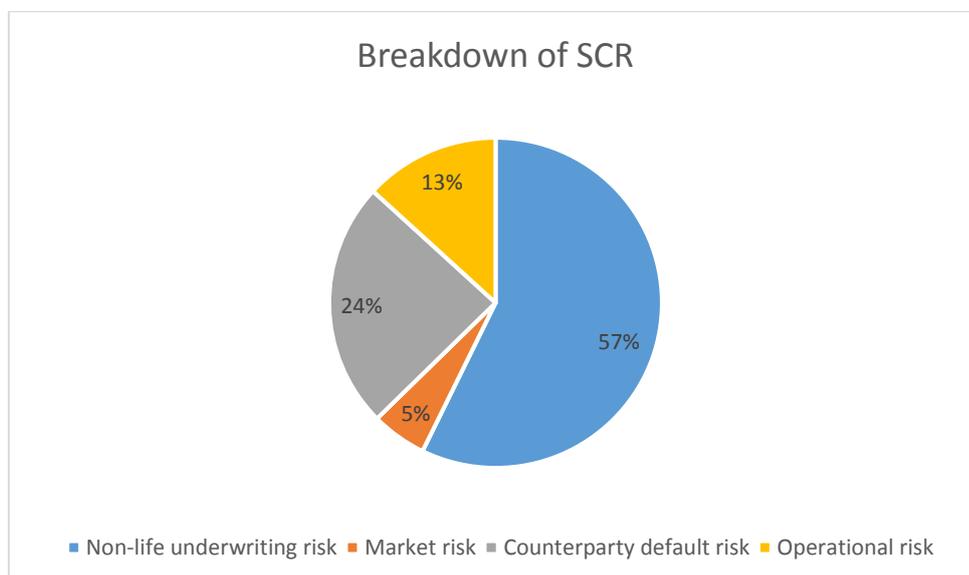
31 December 2016	Tradex Insurance Company Limited £000	Group £000	Detail
<b>Equity per Financial Statements</b>			
Ordinary Equity	12,354	12,504	Comprised of share capital, share premium, revaluation reserves and retained earnings less amount shown in other reserves.
Preference Shares	1,000	1,000	Fully paid non-cumulative preference shares.
Other Reserves	3,489	3,489	Reserves relate to the Deferred Tax asset
<b>Total</b>	<b>16,843</b>	<b>16,993</b>	
Adjustment for Solvency II valuations:			
Subordinated Debt recognised as Own Funds under Solvency II	(266)	(266)	
<b>Solvency II value of Excess of assets over liabilities</b>	<b>18,577</b>	<b>18,727</b>	

**E.2. SOLVENCY CAPITAL REQUIREMENT (SCR) AND MINIMUM CAPITAL REQUIREMENT (MCR)**

The Solvency II Pillar 1 Capital Requirements as at 31 December 2016 is shown below:

	Tradex Insurance Company Ltd £000	Group £000
Solvency Capital Requirement (SCR)	22,663	22,664
Minimum Capital Requirement (MCR)	5,666	5,666

The diagram below breaks down the SCR by type of risk, based on the post diversification levels of capital required.



The Company and the Group calculate its' SCR in accordance with the standard formula prescribed in the Solvency II regulations, together with a voluntary add-on in respect of its reinsurance arrangements, which has been agreed with the PRA. The assumptions underlying the standard formula are considered mainly to be a good fit for the Company's/Group's risk profile, with the exception of the sliding scale commission arrangements within the Company's quota share reinsurance contracts.

There have been no simplifications or undertaking specific parameters used in the calculation of the SCR results.

The MCR has been calculated as 25% of the SCR, being the minimum floor required under the Solvency II regulations.

This is the first period in which the SCR/MCR have been reported and therefore no changes have been disclosed.

### **E.3. NON COMPLIANCE WITH MINIMUM CAPITAL REQUIREMENT (MCR) AND SOLVENCY CAPITAL REQUIREMENT (SCR)**

There have been no periods of non-compliance with the MCR.

On a Solvency II basis, whilst the Company's and the Group's capital is considerably in excess of the standard formula, the Company's and the Group's opening capital position at 1st January 2016 reflected a shortfall of capital resources against its' adjusted SCR capital requirement inclusive of the capital add-on. As a result the Company and the Group have made use of transitional provisions under Solvency II to ensure compliance with the capital requirements.

Following the strengthening of reserves during the year the Company felt it prudent to introduce £5m of additional subordinated debt capital in December 2016 to maintain its solvency position. However, after the year end the Company's regulator, the PRA, determined that the wording of the Subordinated Loan instrument was not fully compliant with the Solvency II regulations and that the £5m loan note was ineligible for inclusion within own funds Tier 2 capital. As a result, the Group's and Company's capital resources showed a deficit of £3.9m and £4.1m respectively against its capital requirement on a Solvency II basis at 31 December 2016 and the Group and Company have continued to make use of the transitional provisions available under Solvency II regulations for compliance with capital requirements. Including the Subordinated Loan Instrument, the Group and Company would have shown a surplus of capital resources against its capital requirement. This is after taking account of the impact of the additional reserves required for the change in the Ogden rate.

Whilst the Company had received legal advice that the Subordinated Loan Note complied with the Solvency II regulations at 31 December 2016, nevertheless the wording of the Subordinated Loan Note has subsequently been amended to the satisfaction of the PRA, so that from May 2017 it was available for inclusion within own funds Tier 2 capital for Solvency II purposes.

### **E.4. ANY OTHER INFORMATION**

The Directors do not consider that there is any further information which should be disclosed regarding the capital management of the Company or the Group.

## F) TEMPLATES

The following Quantitative Reporting Templates (QRTs) are required for the SFCR:

### Group Templates

QRT ref	QRT Template name
S.02.01.02	Balance sheet
S.05.01.02	Premiums, claims and expenses by line of business (non-life)
S.05.01.02	Premiums, claims and expenses by line of business (life)
S.05.02.01	Premiums, claims and expenses by country (non-life)
S.05.02.01	Premiums, claims and expenses by country (life)
S.23.01.22	Own Funds
S.25.01.22	Solvency Capital Requirement - for groups on Standard Formula
S.32.01.22	Undertakings in the scope of the group

### Company Templates

QRT ref	QRT Template name
S.02.01.02	Balance Sheet
S.05.01.02	Premiums, claims and expenses by line of business (non-life)
S.05.01.02	Premiums, claims and expenses by line of business (life)
S.05.02.01	Premiums, claims and expenses by country (non-life)
S.05.02.01	Premiums, claims and expenses by country (life)
S.12.01.02	Life and Health SLT Technical Provisions
S.17.01.02	Non-Life Technical Provisions
S.19.01.21	Non-Life Insurance Claims – Underwriting Year
S.23.01.01	Own Funds
S.25.01.21	Solvency Capital Requirement – for undertakings on Standard Formula
S.28.01.01	Minimum Capital Requirement – Only Life or only non-life insurance or reinsurance activity

The templates are included at the end of this report.

## G) RESPONSIBILITY STATEMENT

Tradex Insurance Holdings Limited

Approval by the Board of Directors of the Group Solvency and Financial Condition Report

Financial period ended 31 December 2016

We certify that:

1. the Group Solvency and Financial Condition Report (“SFCR”) has been properly prepared in all material respects in accordance with the PRA rules and Solvency II Regulations; and
2. we are satisfied that:
  - a) throughout the financial year in question, the Company and the Group have complied in all material respects with the requirements of the PRA rules and Solvency II Regulations as applicable to the Company and the Group respectively; and
  - b) it is reasonable to believe that, at the date of the publication of the SFCR, the Company and the Group have continued so to comply, and will continue so to comply in future.

**Stephen Endean**

Chief Executive Officer

For and on behalf of the Board of Directors

Date: 31 August 2017

## H) AUDITORS REPORT

### **Report of the external independent auditor to the Directors of Tradex Insurance Holdings Limited ('the Group') pursuant to Rule 4.1 (2) of the External Audit Chapter of the PRA Rulebook applicable to Solvency II firms**

#### **Report on the Audit of the relevant elements of the Group Solvency and Financial Condition Report**

##### **Opinion**

Except as stated below, we have audited the following documents prepared by Tradex Insurance Holdings Limited as at 31 December 2016:

- The 'Valuation for solvency purposes' and 'Capital Management' sections of the Group Solvency and Financial Condition Report of the Group as at 31 December 2016, ('the Narrative Disclosures subject to audit'); and
- Group templates S02.01.02, S23.01.22, S25.01.22, S32.01.22 ('the Group Templates subject to audit').
- Company templates S.02.01.02, S.12.01.02, S.17.01.02, S.23.01.01, S.25.01.21 and S.28.01.01 in respect of Tradex Insurance Company Limited ('the Company Templates subject to audit').

The Narrative Disclosures subject to audit and the Templates subject to audit are collectively referred to as the 'relevant elements of the Group Solvency and Financial Condition Report'.

We are not required to audit, nor have we audited, and as a consequence do not express an opinion on the Other Information which comprises:

- information contained within the relevant elements of the Group Solvency and Financial Condition Report set out above which are, or derive from the Solvency Capital Requirement, as identified in the Appendix to this report
- The 'Business and performance', 'System of governance' and 'Risk profile' elements of the Group Solvency and Financial Condition Report;
- Group templates S05.01.02, S05.02.01; and Company templates S.05.01.02, S.05.02.01, S.19.01.21;
- the written acknowledgement by management of their responsibilities, including for the preparation of the Group Solvency and Financial Condition Report ('the Responsibility Statement');

To the extent the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report includes amounts that are totals, sub-totals or calculations derived from the Other Information, we have relied without verification on the Other Information.

In our opinion, the information subject to audit in the relevant elements of the Group Solvency and Financial Condition Report of the Group as at 31 December 2016 is prepared, in all material respects, in accordance with the financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based, as modified by relevant supervisory modifications, and as supplemented by supervisory approvals and determinations.

##### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) including ISA (UK) 800 and ISA (UK) 805, and applicable law. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report section of our report. We are independent of the in accordance with the ethical requirements that are relevant to our audit of the Group Solvency and Financial Condition Report in the UK, including the FRC's Ethical Standard as applied to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you were:

- the directors' use of the going concern basis of accounting in the preparation of the SFCR is not appropriate; or
- the directors have not disclosed in the SFCR any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the SFCR is authorised for issue.

**Emphasis of Matter – Basis of Accounting**

We draw attention to the 'Valuation for solvency purposes' and 'Capital Management' sections of the Group Solvency and Financial Condition Report, which describe the basis of accounting. The Group Solvency and Financial Condition Report is prepared in compliance with the financial reporting provisions of the PRA Rules and Solvency II regulations, and therefore in accordance with a special purpose financial reporting framework. The Solvency and Financial Condition Report is required to be published, and intended users include but are not limited to the Prudential Regulation Authority. As a result, the Group Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

**Other Information**

The Directors are responsible for the Other Information.

Our opinion on the relevant elements of the Group Solvency and Financial Condition Report does not cover the Other Information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Group Solvency and Financial Condition Report, our responsibility is to read the Other Information and, in doing so, consider whether the Other Information is materially inconsistent with the relevant elements of the Group Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the relevant elements of the Solvency and Financial Condition Report or a material misstatement of the Other Information. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of Directors for the Group Solvency and Financial Condition Report**

The Directors are responsible for the preparation of the Group Solvency and Financial Condition Report in accordance with the financial reporting provisions of the PRA rules and Solvency II regulations.

The Directors are also responsible for such internal control as they determine is necessary to enable the preparation of a Group Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

**Auditor's Responsibilities for the Audit of the relevant elements of the Group Solvency and Financial Condition Report**

It is our responsibility to form an independent opinion as to whether the relevant elements of the Group Solvency and Financial Condition Report are prepared, in all material respects, with financial reporting provisions of the PRA Rules and Solvency II regulations on which they are based.

Our objectives are to obtain reasonable assurance about whether the relevant elements of the Group Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could

reasonably be expected to influence the decision making or the judgement of the users taken on the basis of the Group Solvency and Financial Condition Report.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/Our-Work/Audit-and-Actuarial-Regulation/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Auditors-responsibilities-for-audit/Scope-of-audit>.

The same responsibilities apply to the audit of a Solvency and Financial Condition Report.

### **Report on Other Legal and Regulatory Requirements.**

#### **Other Information**

In accordance with Rule 4.1 (3) of the External Audit Chapter of the PRA Rulebook for Solvency II firms we are also required to consider whether the Other Information is materially inconsistent with our knowledge obtained in the audit of Tradex Insurance Company's Limited statutory financial statements. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard

PKF Littlejohn LLP  
1 Westferry Circus  
Canary Wharf  
London E14 4HD  
31 August 2017

The maintenance and integrity of the Tradex Insurance Company Limited website is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the Single Group-wide Solvency and financial Condition Report since it was initially presented on the website

# Tradex Insurance Holdings Limited

## Solvency and Financial Condition Report

### Disclosures

31 December

**2016**

(Monetary amounts in GBP thousands)

## General information

Participating undertaking name	Tradex Insurance Holdings Limited
Group identification code	213800MGZ5VFRET41F45
Type of code of group	LEI
Country of the group supervisor	GB
Language of reporting	en
Reporting reference date	31 December 2016
Currency used for reporting	GBP
Accounting standards	The group is using local GAAP (other than IFRS)
Method of Calculation of the group SCR	Standard formula
Method of group solvency calculation	Method 1 is used exclusively
Matching adjustment	No use of matching adjustment
Volatility adjustment	No use of volatility adjustment
Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
Transitional measure on technical provisions	No use of transitional measure on technical provisions

## List of reported templates

- S.02.01.02 - Balance sheet
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.02.01 - Premiums, claims and expenses by country
- S.05.02.01 - Premiums, claims and expenses by country
- S.23.01.22 - Own Funds
- S.25.01.22 - Solvency Capital Requirement - for groups on Standard Formula
- S.32.01.22 - Undertakings in the scope of the group

## S.02.01.02

## Balance sheet

		Solvency II value
		C0010
		0
R0030	Intangible assets	3,106
R0040	Deferred tax assets	0
R0050	Pension benefit surplus	9,053
R0060	Property, plant & equipment held for own use	13,148
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	0
R0080	<i>Property (other than for own use)</i>	0
R0090	<i>Holdings in related undertakings, including participations</i>	0
R0100	<i>Equities</i>	0
R0110	<i>Equities - listed</i>	0
R0120	<i>Equities - unlisted</i>	0
R0130	<i>Bonds</i>	8,083
R0140	<i>Government Bonds</i>	2,063
R0150	<i>Corporate Bonds</i>	6,020
R0160	<i>Structured notes</i>	0
R0170	<i>Collateralised securities</i>	0
R0180	<i>Collective Investments Undertakings</i>	0
R0190	<i>Derivatives</i>	0
R0200	<i>Deposits other than cash equivalents</i>	5,066
R0210	<i>Other investments</i>	0
R0220	Assets held for index-linked and unit-linked contracts	0
R0230	Loans and mortgages	0
R0240	<i>Loans on policies</i>	0
R0250	<i>Loans and mortgages to individuals</i>	0
R0260	<i>Other loans and mortgages</i>	0
R0270	Reinsurance recoverables from:	124,570
R0280	<i>Non-life and health similar to non-life</i>	116,173
R0290	<i>Non-life excluding health</i>	116,173
R0300	<i>Health similar to non-life</i>	0
R0310	<i>Life and health similar to life, excluding index-linked and unit-linked</i>	8,397
R0320	<i>Health similar to life</i>	0
R0330	<i>Life excluding health and index-linked and unit-linked</i>	8,397
R0340	<i>Life index-linked and unit-linked</i>	0
R0350	Deposits to cedants	0
R0360	Insurance and intermediaries receivables	12,196
R0370	Reinsurance receivables	2,766
R0380	Receivables (trade, not insurance)	13,891
R0390	Own shares (held directly)	0
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
R0410	Cash and cash equivalents	10,071
R0420	Any other assets, not elsewhere shown	0
R0500	<b>Total assets</b>	<b>188,802</b>

## S.02.01.02

## Balance sheet

		Solvency II value
		C0010
	<b>Liabilities</b>	
R0510	Technical provisions - non-life	125,076
R0520	<i>Technical provisions - non-life (excluding health)</i>	125,076
R0530	<i>TP calculated as a whole</i>	0
R0540	<i>Best Estimate</i>	122,978
R0550	<i>Risk margin</i>	2,098
R0560	<i>Technical provisions - health (similar to non-life)</i>	0
R0570	<i>TP calculated as a whole</i>	0
R0580	<i>Best Estimate</i>	0
R0590	<i>Risk margin</i>	0
R0600	Technical provisions - life (excluding index-linked and unit-linked)	8,400
R0610	<i>Technical provisions - health (similar to life)</i>	0
R0620	<i>TP calculated as a whole</i>	0
R0630	<i>Best Estimate</i>	0
R0640	<i>Risk margin</i>	0
R0650	<i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	8,400
R0660	<i>TP calculated as a whole</i>	0
R0670	<i>Best Estimate</i>	8,400
R0680	<i>Risk margin</i>	0
R0690	Technical provisions - index-linked and unit-linked	0
R0700	<i>TP calculated as a whole</i>	0
R0710	<i>Best Estimate</i>	0
R0720	<i>Risk margin</i>	0
R0740	Contingent liabilities	0
R0750	Provisions other than technical provisions	0
R0760	Pension benefit obligations	0
R0770	Deposits from reinsurers	0
R0780	Deferred tax liabilities	0
R0790	Derivatives	0
R0800	Debts owed to credit institutions	0
R0810	Financial liabilities other than debts owed to credit institutions	0
R0820	Insurance & intermediaries payables	0
R0830	Reinsurance payables	28,725
R0840	Payables (trade, not insurance)	2,874
R0850	Subordinated liabilities	7,000
R0860	<i>Subordinated liabilities not in BOF</i>	5,000
R0870	<i>Subordinated liabilities in BOF</i>	2,000
R0880	Any other liabilities, not elsewhere shown	0
R0900	<b>Total liabilities</b>	172,075
R1000	<b>Excess of assets over liabilities</b>	16,727



## S.05.01.02

## Premiums, claims and expenses by line of business

## Life

Line of Business for: life insurance obligations						Life reinsurance obligations		Total
Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	
C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300
<b>Premiums written</b>								
R1410	Gross					0		0
R1420	Reinsurers' share					0		0
R1500	Net					0		0
<b>Premiums earned</b>								
R1510	Gross					0		0
R1520	Reinsurers' share					0		0
R1600	Net					0		0
<b>Claims incurred</b>								
R1610	Gross					2		2
R1620	Reinsurers' share					2		2
R1700	Net					0		0
<b>Changes in other technical provisions</b>								
R1710	Gross					0		0
R1720	Reinsurers' share					0		0
R1800	Net					0		0
R1900	<b>Expenses incurred</b>					0		0
R2500	<b>Other expenses</b>							
R2600	<b>Total expenses</b>							0

## S.05.02.01

## Premiums, claims and expenses by country

## Non-life

	C0010	C0020	C0030	C0040	C0050	C0060	C0070
	Home Country	Top 5 countries (by amount of gross premiums written) - non-life obligations			Top 5 countries (by amount of gross premiums written) - non-life obligations		Total Top 5 and home country
R0010	C0080	C0090	C0100	C0110	C0120	C0130	C0140
<b>Premiums written</b>							
R0110	Gross - Direct Business	105,890					105,890
R0120	Gross - Proportional reinsurance accepted	0					0
R0130	Gross - Non-proportional reinsurance accepted	0					0
R0140	Reinsurers' share	97,135					97,135
R0200	Net	8,755	0	0	0	0	8,755
<b>Premiums earned</b>							
R0210	Gross - Direct Business	104,139					104,139
R0220	Gross - Proportional reinsurance accepted	0					0
R0230	Gross - Non-proportional reinsurance accepted	0					0
R0240	Reinsurers' share	95,703					95,703
R0300	Net	8,436	0	0	0	0	8,436
<b>Claims incurred</b>							
R0310	Gross - Direct Business	76,105					76,105
R0320	Gross - Proportional reinsurance accepted	0					0
R0330	Gross - Non-proportional reinsurance accepted	0					0
R0340	Reinsurers' share	71,871					71,871
R0400	Net	4,234	0	0	0	0	4,234
<b>Changes in other technical provisions</b>							
R0410	Gross - Direct Business	0					0
R0420	Gross - Proportional reinsurance accepted	0					0
R0430	Gross - Non-proportional reinsurance accepted	0					0
R0440	Reinsurers' share	0					0
R0500	Net	0	0	0	0	0	0
R0550	Expenses incurred	28,766					28,766
R1200	Other expenses						-16,473
R1300	Total expenses						12,293

S.05.02.01

Premiums, claims and expenses by country

Life

		C0150	C0160	C0170	C0180	C0190	C0200	C0210
		Home Country	Top 5 countries (by amount of gross premiums written) - life obligations			Top 5 countries (by amount of gross premiums written) - life obligations		Total Top 5 and home country
		C0220	C0230	C0240	C0250	C0260	C0270	C0280
R1400								
	<b>Premiums written</b>							
R1410	Gross	0						0
R1420	Reinsurers' share	0						0
R1500	Net	0	0	0	0	0	0	0
	<b>Premiums earned</b>							
R1510	Gross	0						0
R1520	Reinsurers' share	0						0
R1600	Net	0	0	0	0	0	0	0
	<b>Claims incurred</b>							
R1610	Gross	2						2
R1620	Reinsurers' share	2						2
R1700	Net	0	0	0	0	0	0	0
	<b>Changes in other technical provisions</b>							
R1710	Gross	0						0
R1720	Reinsurers' share	0						0
R1800	Net	0	0	0	0	0	0	0
R1900	<b>Expenses incurred</b>	0						0
R2500	<b>Other expenses</b>							0
R2600	<b>Total expenses</b>							0

S.23.01.22

Own Funds

Basic own funds before deduction for participations in other financial sector

R0010	Ordinary share capital (gross of own shares)
R0020	<i>Non-available called but not paid in ordinary share capital at group level</i>
R0030	Share premium account related to ordinary share capital
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings
R0050	Subordinated mutual member accounts
R0060	<i>Non-available subordinated mutual member accounts at group level</i>
R0070	Surplus funds
R0080	<i>Non-available surplus funds at group level</i>
R0090	Preference shares
R0100	<i>Non-available preference shares at group level</i>
R0110	Share premium account related to preference shares
R0120	<i>Non-available share premium account related to preference shares at group level</i>
R0130	Reconciliation reserve
R0140	Subordinated liabilities
R0150	<i>Non-available subordinated liabilities at group level</i>
R0160	An amount equal to the value of net deferred tax assets
R0170	<i>The amount equal to the value of net deferred tax assets not available at the group level</i>
R0180	Other items approved by supervisory authority as basic own funds not specified above
R0190	<i>Non available own funds related to other own funds items approved by supervisory authority</i>
R0200	Minority interests (if not reported as part of a specific own fund item)
R0210	<i>Non-available minority interests at group level</i>
R0220	<b>Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds</b>
R0230	<b>Deductions for participations in other financial undertakings, including non-regulated undertakings carrying out financial activities</b>
R0240	<i>whereof deducted according to art 228 of the Directive 2009/138/EC</i>
R0250	Deductions for participations where there is non-availability of information (Article 229)
R0260	Deduction for participations included by using D&A when a combination of methods is used
R0270	<b>Total of non-available own fund items</b>
R0280	<b>Total deductions</b>
R0290	<b>Total basic own funds after deductions</b>

Ancillary own funds

R0300	Unpaid and uncalled ordinary share capital callable on demand
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand
R0320	Unpaid and uncalled preference shares callable on demand
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0380	Non available ancillary own funds at group level
R0390	Other ancillary own funds
R0400	<b>Total ancillary own funds</b>

Own funds of other financial sectors

R0410	Credit Institutions, investment firms, financial insitutions, alternative investment fund manager, financial institutions
R0420	Institutions for occupational retirement provision
R0430	Non regulated entities carrying out financial activities
R0440	<b>Total own funds of other financial sectors</b>

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
6,931	6,931		0	
0				
8,287	8,287		0	
0	0		0	
0		0	0	0
0				
0	0			
1,000		1,000	0	0
0				
0		0	0	0
0				
-2,597	-2,597			
2,000		0	2,000	0
0				
3,106				3,106
0				0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0
18,727	12,621	1,000	2,000	3,106
0			0	
0			0	
0			0	0
0			0	0
0			0	0
0			0	0
0			0	0
0			0	0
0			0	0
0			0	0
0	0	0	0	
0	0	0	0	0
0	0	0	0	0
0	0	0	0	0

S.23.01.22

**Own Funds**

**Basic own funds before deduction for participations in other financial sector**

**Own funds when using the D&A, exclusively or in combination of method 1**

R0450	Own funds aggregated when using the D&A and combination of method
R0460	Own funds aggregated when using the D&A and combination of method net of IGT
R0520	Total available own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A )
R0530	Total available own funds to meet the minimum consolidated group SCR
R0560	Total eligible own funds to meet the consolidated group SCR (excluding own funds from other financial sector and from the undertakings included via D&A )
R0570	Total eligible own funds to meet the minimum consolidated group SCR (group)
R0610	<b>Minimum consolidated Group SCR</b>
R0650	<b>Ratio of Eligible own funds to Minimum Consolidated Group SCR</b>
R0660	<b>Total eligible own funds to meet the group SCR (including own funds from other financial sector and from the undertakings included via D&amp;A )</b>
R0680	<b>Group SCR</b>
R0690	<b>Ratio of Eligible own funds to group SCR including other financial sectors and the undertakings included via D&amp;A</b>

**Reconciliation reserve**

R0700	Excess of assets over liabilities
R0710	Own shares (held directly and indirectly)
R0720	Forseeable dividends, distributions and charges
R0730	Other basic own fund items
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds
R0750	Other non available own funds
R0760	<b>Reconciliation reserve</b>

**Expected profits**

R0770	Expected profits included in future premiums (EPIFP) - Life business
R0780	Expected profits included in future premiums (EPIFP) - Non- life business
R0790	<b>Total Expected profits included in future premiums (EPIFP)</b>

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
0	0	0	0	0
0	0	0	0	0
18,727	12,621	1,000	2,000	3,106
15,621	12,621	1,000	2,000	
18,727	12,621	1,000	2,000	3,106
14,755	12,621	1,000	1,133	
5,666				
260.42%				
18,727	12,621	1,000	2,000	3,106
22,664				
82.63%				
C0060				
16,727				
0				
0				
19,324				
0				
0				
-2,597				
0				
996				
996				

## S.25.01.22

## Solvency Capital Requirement - for groups on Standard Formula

	Gross solvency capital requirement	USP		Simplifications	
		C0110	C0080	C0090	
R0010	Market risk	1,363			
R0020	Counterparty default risk	6,119			
R0030	Life underwriting risk	0			
R0040	Health underwriting risk	0			
R0050	Non-life underwriting risk	4,818			
R0060	Diversification	-2,328			
R0070	Intangible asset risk	0			
R0100	<b>Basic Solvency Capital Requirement</b>	9,972			
	<b>Calculation of Solvency Capital Requirement</b>	C0100			
R0130	Operational risk	2,992			
R0140	Loss-absorbing capacity of technical provisions	0			
R0150	Loss-absorbing capacity of deferred taxes	0			
R0160	Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0			
R0200	<b>Solvency Capital Requirement excluding capital add-on</b>	12,964			
R0210	Capital add-ons already set	9,700			
R0220	<b>Solvency capital requirement for undertakings under consolidated method</b>	22,664			
	<b>Other information on SCR</b>				
R0400	Capital requirement for duration-based equity risk sub-module	0			
R0410	Total amount of Notional Solvency Capital Requirements for remaining part	0			
R0420	Total amount of Notional Solvency Capital Requirements for ring fenced funds	0			
R0430	Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0			
R0440	Diversification effects due to RFF nSCR aggregation for article 304	0			
R0470	Minimum consolidated group solvency capital requirement	5,666			
	<b>Information on other entities</b>				
R0500	Capital requirement for other financial sectors (Non-insurance capital requirements)	0			
R0510	<i>Credit institutions, investment firms and financial institutions, alternative investment funds managers, UCITS management companies</i>	0			
R0520	<i>Institutions for occupational retirement provisions</i>	0			
R0530	<i>Capital requirement for non-regulated entities carrying out financial activities</i>	0			
R0540	Capital requirement for non-controlled participation requirements	0			
R0550	Capital requirement for residual undertakings	0			
	<b>Overall SCR</b>				
R0560	SCR for undertakings included via D&A	0			
R0570	<b>Solvency capital requirement</b>	22,664			

S.32.01.22

Undertakings in the scope of the group

	Country	Identification code of the undertaking	Type of code of the ID of the undertaking	Legal Name of the undertaking	Type of undertaking	Legal form	Category (mutual/non mutual)	Supervisory Authority
Row	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080
1	GB	21380092HRNZ2H8	LEI	Tradex Insurance Company Limited	Non life insurance undertaking	Private Limited Company	Non-mutual	Prudential Regulation Authority
2	GB	213800MGZ5VFRET	LEI	Tradex Insurance Holdings Limited	Insurance holding company as defined in Article 212(1) (f) of Directive 2009/138/EC	Private Limited Company	Non-mutual	None
3	GB	04247516	Specific code	Tradex Direct Deal Limited	Other	Private Limited Company	Non-mutual	None

S.32.01.22

Undertakings in the scope of the group

			Criteria of influence						Inclusion in the scope of Group supervision		Group solvency calculation	
Country	Identification code of the undertaking	Type of code of the ID of the undertaking	% capital share	% used for the establishment of consolidated accounts	% voting rights	Other criteria	Level of influence	Proportional share used for group solvency calculation	YES/NO	Date of decision if art. 214 is applied	Method used and under method 1, treatment of the undertaking	
Row	C0010	C0020	C0030	C0180	C0190	C0200	C0210	C0220	C0230	C0240	C0250	C0260
1	GB	21380092HRNZ2H8	LEI	100.00%	100.00%	100.00%	0	Dominant	100.00%	Included in the scope		Method 1: Full consolidation
2	GB	213800MGZ5VFRET	LEI							Included in the scope		Method 1: Full consolidation
3	GB	04247516	Specific code	100.00%	100.00%	100.00%		Dominant	100.00%	Included in the scope		Method 1: Full consolidation

# Tradex Insurance Company Limited

## Solvency and Financial Condition Report

### Disclosures

31 December  
**2016**

(Monetary amounts in GBP thousands)

## General information

Undertaking name	Tradex Insurance Company Limited
Undertaking identification code	21380092HRNZ2H8HOH96
Type of code of undertaking	LEI
Type of undertaking	Non-life undertakings
Country of authorisation	GB
Language of reporting	en
Reporting reference date	31 December 2016
Currency used for reporting	GBP
Accounting standards	The undertaking is using local GAAP (other than IFRS)
Method of Calculation of the SCR	Standard formula
Matching adjustment	No use of matching adjustment
Volatility adjustment	No use of volatility adjustment
Transitional measure on the risk-free interest rate	No use of transitional measure on the risk-free interest rate
Transitional measure on technical provisions	No use of transitional measure on technical provisions

## List of reported templates

- S.02.01.02 - Balance sheet
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.01.02 - Premiums, claims and expenses by line of business
- S.05.02.01 - Premiums, claims and expenses by country
- S.05.02.01 - Premiums, claims and expenses by country
- S.12.01.02 - Life and Health SLT Technical Provisions
- S.17.01.02 - Non-Life Technical Provisions
- S.19.01.21 - Non-Life insurance claims
- S.23.01.01 - Own Funds
- S.25.01.21 - Solvency Capital Requirement - for undertakings on Standard Formula
- S.28.01.01 - Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

S.02.01.02  
Balance sheet

Solvency II value	
C0010	
	0
	3,106
	0
	9,053
	13,148
	0
	0
	0
	0
	0
	8,083
	2,063
	6,020
	0
	0
	0
	0
	0
	5,066
	0
	0
	0
	0
	0
	0
	124,570
	116,173
	116,173
	0
	8,397
	0
	8,397
	0
	0
	12,196
	2,766
	13,891
	0
	0
	10,049
	0
	188,780

<b>Assets</b>	
R0030	Intangible assets
R0040	Deferred tax assets
R0050	Pension benefit surplus
R0060	Property, plant & equipment held for own use
R0070	Investments (other than assets held for index-linked and unit-linked contracts)
R0080	<i>Property (other than for own use)</i>
R0090	<i>Holdings in related undertakings, including participations</i>
R0100	<i>Equities</i>
R0110	<i>Equities - listed</i>
R0120	<i>Equities - unlisted</i>
R0130	<i>Bonds</i>
R0140	<i>Government Bonds</i>
R0150	<i>Corporate Bonds</i>
R0160	<i>Structured notes</i>
R0170	<i>Collateralised securities</i>
R0180	<i>Collective Investments Undertakings</i>
R0190	<i>Derivatives</i>
R0200	<i>Deposits other than cash equivalents</i>
R0210	<i>Other investments</i>
R0220	Assets held for index-linked and unit-linked contracts
R0230	Loans and mortgages
R0240	<i>Loans on policies</i>
R0250	<i>Loans and mortgages to individuals</i>
R0260	<i>Other loans and mortgages</i>
R0270	Reinsurance recoverables from:
R0280	<i>Non-life and health similar to non-life</i>
R0290	<i>Non-life excluding health</i>
R0300	<i>Health similar to non-life</i>
R0310	<i>Life and health similar to life, excluding index-linked and unit-linked</i>
R0320	<i>Health similar to life</i>
R0330	<i>Life excluding health and index-linked and unit-linked</i>
R0340	<i>Life index-linked and unit-linked</i>
R0350	Deposits to cedants
R0360	Insurance and intermediaries receivables
R0370	Reinsurance receivables
R0380	Receivables (trade, not insurance)
R0390	Own shares (held directly)
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in
R0410	Cash and cash equivalents
R0420	Any other assets, not elsewhere shown
R0500	<b>Total assets</b>

S.02.01.02  
Balance sheet

Solvency II value		
C0010		
R0510	Technical provisions - non-life	125,076
R0520	<i>Technical provisions - non-life (excluding health)</i>	125,076
R0530	<i>TP calculated as a whole</i>	0
R0540	<i>Best Estimate</i>	122,978
R0550	<i>Risk margin</i>	2,098
R0560	<i>Technical provisions - health (similar to non-life)</i>	0
R0570	<i>TP calculated as a whole</i>	0
R0580	<i>Best Estimate</i>	0
R0590	<i>Risk margin</i>	0
R0600	Technical provisions - life (excluding index-linked and unit-linked)	8,400
R0610	<i>Technical provisions - health (similar to life)</i>	0
R0620	<i>TP calculated as a whole</i>	0
R0630	<i>Best Estimate</i>	0
R0640	<i>Risk margin</i>	0
R0650	<i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	8,400
R0660	<i>TP calculated as a whole</i>	0
R0670	<i>Best Estimate</i>	8,400
R0680	<i>Risk margin</i>	0
R0690	Technical provisions - index-linked and unit-linked	0
R0700	<i>TP calculated as a whole</i>	0
R0710	<i>Best Estimate</i>	0
R0720	<i>Risk margin</i>	0
R0740	Contingent liabilities	0
R0750	Provisions other than technical provisions	0
R0760	Pension benefit obligations	0
R0770	Deposits from reinsurers	0
R0780	Deferred tax liabilities	0
R0790	Derivatives	0
R0800	Debts owed to credit institutions	0
R0810	Financial liabilities other than debts owed to credit institutions	0
R0820	Insurance & intermediaries payables	0
R0830	Reinsurance payables	28,725
R0840	Payables (trade, not insurance)	3,003
R0850	Subordinated liabilities	7,000
R0860	<i>Subordinated liabilities not in BOF</i>	5,000
R0870	<i>Subordinated liabilities in BOF</i>	2,000
R0880	Any other liabilities, not elsewhere shown	0
R0900	<b>Total liabilities</b>	<b>172,203</b>
R1000	<b>Excess of assets over liabilities</b>	<b>16,577</b>



## S.05.01.02

## Premiums, claims and expenses by line of business

## Life

Line of Business for: life insurance obligations						Life reinsurance obligations		Total
Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	
C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300
<b>Premiums written</b>								
R1410	Gross					0		0
R1420	Reinsurers' share					0		0
R1500	Net					0		0
<b>Premiums earned</b>								
R1510	Gross					0		0
R1520	Reinsurers' share					0		0
R1600	Net					0		0
<b>Claims incurred</b>								
R1610	Gross					2		2
R1620	Reinsurers' share					2		2
R1700	Net					0		0
<b>Changes in other technical provisions</b>								
R1710	Gross					0		0
R1720	Reinsurers' share					0		0
R1800	Net					0		0
R1900	<b>Expenses incurred</b>					0		0
R2500	<b>Other expenses</b>							0
R2600	<b>Total expenses</b>							0



S.05.02.01

Premiums, claims and expenses by country

Life

		C0150	C0160	C0170	C0180	C0190	C0200	C0210
		Home Country	Top 5 countries (by amount of gross premiums written) - life obligations			Top 5 countries (by amount of gross premiums written) - life obligations		Total Top 5 and home country
			C0220	C0230	C0240	C0250	C0260	
R1400								
	<b>Premiums written</b>							
R1410	Gross	0						0
R1420	Reinsurers' share	0						0
R1500	Net	0	0	0	0	0	0	0
	<b>Premiums earned</b>							
R1510	Gross	0						0
R1520	Reinsurers' share	0						0
R1600	Net	0	0	0	0	0	0	0
	<b>Claims incurred</b>							
R1610	Gross	2						2
R1620	Reinsurers' share	2						2
R1700	Net	0	0	0	0	0	0	0
	<b>Changes in other technical provisions</b>							
R1710	Gross	0						0
R1720	Reinsurers' share	0						0
R1800	Net	0	0	0	0	0	0	0
R1900	<b>Expenses incurred</b>	0						0
R2500	<b>Other expenses</b>							0
R2600	<b>Total expenses</b>							0

S.12.01.02

Life and Health SLT Technical Provisions

	Index-linked and unit-linked insurance			Other life insurance			Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted reinsurance	Total (Life other than health insurance, including Unit-Linked)	Health insurance (direct business)			Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Health reinsurance (reinsurance accepted)	Total (Health similar to life insurance)	
	Insurance with profit participation	Contracts without options and guarantees	Contracts with options or guarantees		Contracts without options and guarantees	Contracts with options or guarantees					Contracts without options and guarantees	Contracts with options or guarantees				
	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150	C0160	C0170	C0180	C0190	C0200	C0210
R0010 <b>Technical provisions calculated as a whole</b>								0		0						
R0020 Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole								0		0						

Technical provisions calculated as a sum of BE and RM

Best estimate

R0030 <b>Gross Best Estimate</b>								8,400		8,400						
R0080 Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default								8,397		8,397						
R0090 Best estimate minus recoverables from reinsurance/SPV and Finite Re								2		2						
R0100 <b>Risk margin</b>								0		0						
<b>Amount of the transitional on Technical Provisions</b>								0		0						
R0110 Technical Provisions calculated as a whole								0		0						
R0120 Best estimate								0		0						
R0130 Risk margin								0		0						
R0200 <b>Technical provisions - total</b>								8,400		8,400						



S.19.01.21

Non-Life insurance claims

Total Non-life business

Z0010 Accident year / underwriting year

Gross Claims Paid (non-cumulative)														
(absolute amount)														
Year	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0170	C0180	
	0	1	2	3	4	5	6	7	8	9	10 & +	In Current year	Sum of years (cumulative)	
R0100	Prior											52	52	
R0160	N-9	3,705	14,496	9,148	6,468	3,305	7,024	4,275	5,813	637	32	32	54,904	
R0170	N-8	8,929	25,825	17,847	8,607	7,192	5,316	3,198	750	-30		-30	77,633	
R0180	N-7	8,315	38,775	21,978	13,645	7,963	5,177	2,713	832			832	99,397	
R0190	N-6	9,357	32,721	20,107	11,702	9,426	3,418	1,753				1,753	88,484	
R0200	N-5	7,400	26,782	15,622	11,174	9,556	4,856					4,856	75,389	
R0210	N-4	7,255	23,974	13,626	6,602	7,689						7,689	59,146	
R0220	N-3	6,719	23,188	11,791	6,326							6,326	48,023	
R0230	N-2	6,812	25,248	12,553								12,553	44,614	
R0240	N-1	8,296	27,972									27,972	36,269	
R0250	N	8,699										8,699	8,699	
R0260												<b>Total</b>	<b>70,735</b>	<b>592,611</b>

Gross Undiscounted Best Estimate Claims Provisions													
(absolute amount)													
Year	C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300	C0360	
	0	1	2	3	4	5	6	7	8	9	10 & +	Year end (discounted data)	
R0100	Prior											153,475	153,475
R0160	N-9	16,497	42,394	44,761	44,399	45,509	48,451	51,617	54,773	54,855	54,890	54,890	54,890
R0170	N-8	24,470	63,837	67,567	69,229	78,589	80,281	80,794	76,076	76,115		76,115	76,115
R0180	N-7	27,858	80,906	84,683	90,313	95,538	98,475	99,997	99,822			99,822	99,822
R0190	N-6	27,913	65,833	75,308	82,149	87,789	89,009	91,059				91,059	91,059
R0200	N-5	20,953	51,600	61,983	71,053	76,010	79,084					79,084	79,084
R0210	N-4	19,516	49,496	57,521	60,250	65,710						65,710	65,710
R0220	N-3	19,697	50,575	55,021	61,106							61,106	61,106
R0230	N-2	21,930	54,175	56,019								56,019	56,019
R0240	N-1	25,973	56,615									56,615	56,615
R0250	N	25,007										25,007	25,007
R0260												<b>Total</b>	<b>818,901</b>

S.23.01.01  
Own Funds

Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35

R0010	Ordinary share capital (gross of own shares)
R0030	Share premium account related to ordinary share capital
R0040	Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings
R0050	Subordinated mutual member accounts
R0070	Surplus funds
R0090	Preference shares
R0110	Share premium account related to preference shares
R0130	Reconciliation reserve
R0140	Subordinated liabilities
R0160	An amount equal to the value of net deferred tax assets
R0180	Other own fund items approved by the supervisory authority as basic own funds not specified above

R0220 Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds

R0230 Deductions for participations in financial and credit institutions

R0290 Total basic own funds after deductions

Ancillary own funds

R0300	Unpaid and uncalled ordinary share capital callable on demand
R0310	Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand
R0320	Unpaid and uncalled preference shares callable on demand
R0330	A legally binding commitment to subscribe and pay for subordinated liabilities on demand
R0340	Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC
R0350	Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC
R0360	Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0370	Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC
R0390	Other ancillary own funds
R0400	Total ancillary own funds

Available and eligible own funds

R0500	Total available own funds to meet the SCR
R0510	Total available own funds to meet the MCR
R0540	Total eligible own funds to meet the SCR
R0550	Total eligible own funds to meet the MCR

R0580	SCR
R0600	MCR
R0620	Ratio of Eligible own funds to SCR
R0640	Ratio of Eligible own funds to MCR

Reconciliation reserve

R0700	Excess of assets over liabilities
R0710	Own shares (held directly and indirectly)
R0720	Foreseeable dividends, distributions and charges
R0730	Other basic own fund items
R0740	Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds
R0760	Reconciliation reserve

Expected profits

R0770	Expected profits included in future premiums (EPIFP) - Life business
R0780	Expected profits included in future premiums (EPIFP) - Non- life business
R0790	Total Expected profits included in future premiums (EPIFP)

Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
C0010	C0020	C0030	C0040	C0050
6,931	6,931		0	
8,287	8,287		0	
0	0		0	
0		0	0	0
0	0			
1,000		1,000	0	0
0		0	0	0
-2,746	-2,746			
2,000		0	2,000	0
3,106				3,106
0	0	0	0	0
0				
0	0	0	0	
18,577	12,471	1,000	2,000	3,106
0				
0				
0				
0				
0				
0				
0				
0				
0			0	0
18,577	12,471	1,000	2,000	3,106
15,471	12,471	1,000	2,000	
18,577	12,471	1,000	2,000	3,106
14,604	12,471	1,000	1,133	
22,663				
5,666				
81.97%				
257.77%				
C0060				
16,577				
0				
0				
19,324				
0				
-2,746				
0				
996				
996				

S.25.01.21

Solvency Capital Requirement - for undertakings on Standard Formula

	Gross solvency capital requirement	USP	Simplifications
	C0110	C0080	C0090
R0010 Market risk	1,363		
R0020 Counterparty default risk	6,118		
R0030 Life underwriting risk	0		
R0040 Health underwriting risk	0		
R0050 Non-life underwriting risk	4,818		
R0060 Diversification	-2,328		
R0070 Intangible asset risk	0		
R0100 <b>Basic Solvency Capital Requirement</b>	9,971		
<b>Calculation of Solvency Capital Requirement</b>	C0100		
R0130 Operational risk	2,991		
R0140 Loss-absorbing capacity of technical provisions	0		
R0150 Loss-absorbing capacity of deferred taxes	0		
R0160 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	0		
R0200 <b>Solvency Capital Requirement excluding capital add-on</b>	12,963		
R0210 Capital add-ons already set	9,700		
R0220 <b>Solvency capital requirement</b>	22,663		
<b>Other information on SCR</b>			
R0400 Capital requirement for duration-based equity risk sub-module	0		
R0410 Total amount of Notional Solvency Capital Requirements for remaining part	0		
R0420 Total amount of Notional Solvency Capital Requirements for ring fenced funds	0		
R0430 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	0		
R0440 Diversification effects due to RFF nSCR aggregation for article 304	0		

## S.28.01.01

## Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

## Linear formula component for non-life insurance and reinsurance obligations

R0010 MCR<sub>NL</sub> Result

C0010

1,387

R0020	Medical expense insurance and proportional reinsurance
R0030	Income protection insurance and proportional reinsurance
R0040	Workers' compensation insurance and proportional reinsurance
R0050	Motor vehicle liability insurance and proportional reinsurance
R0060	Other motor insurance and proportional reinsurance
R0070	Marine, aviation and transport insurance and proportional reinsurance
R0080	Fire and other damage to property insurance and proportional reinsurance
R0090	General liability insurance and proportional reinsurance
R0100	Credit and suretyship insurance and proportional reinsurance
R0110	Legal expenses insurance and proportional reinsurance
R0120	Assistance and proportional reinsurance
R0130	Miscellaneous financial loss insurance and proportional reinsurance
R0140	Non-proportional health reinsurance
R0150	Non-proportional casualty reinsurance
R0160	Non-proportional marine, aviation and transport reinsurance
R0170	Non-proportional property reinsurance

Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
C0020	C0030
0	0
0	0
0	0
2,516	3,829
2,587	2,830
0	0
313	886
1,384	1,351
0	0
5	-140
0	0
0	0
0	0
0	0
0	0
0	0
0	0

## Linear formula component for life insurance and reinsurance obligations

R0200 MCR<sub>L</sub> Result

C0040

0

R0210	Obligations with profit participation - guaranteed benefits
R0220	Obligations with profit participation - future discretionary benefits
R0230	Index-linked and unit-linked insurance obligations
R0240	Other life (re)insurance and health (re)insurance obligations
R0250	Total capital at risk for all life (re)insurance obligations

Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
C0050	C0060
0	
0	
0	
0	
	0

## Overall MCR calculation

R0300	Linear MCR
R0310	SCR
R0320	MCR cap
R0330	MCR floor
R0340	Combined MCR
R0350	Absolute floor of the MCR
R0400	Minimum Capital Requirement

C0070

1,387

22,663

10,198

5,666

5,666

3,332

5,666